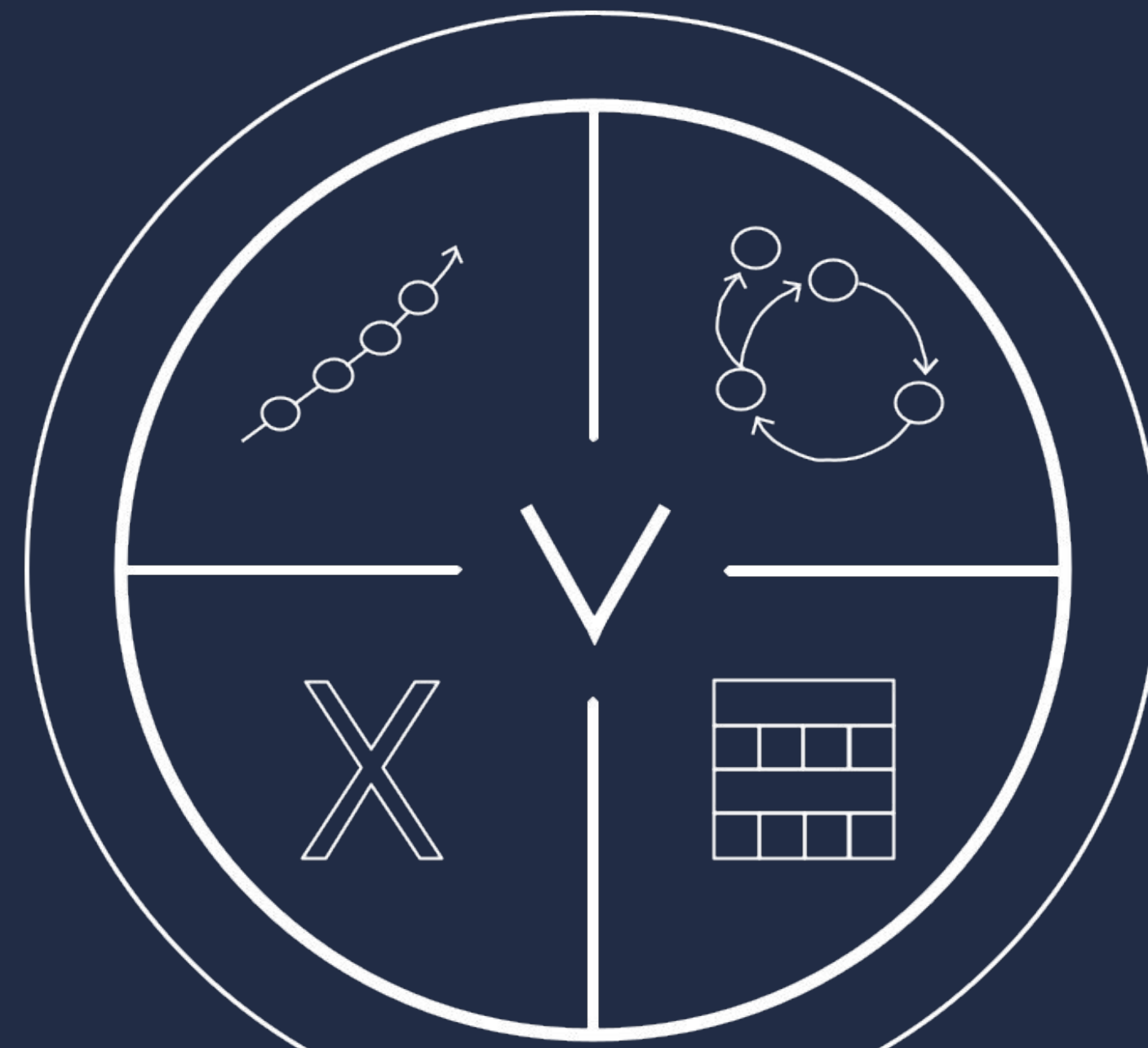


# Multipliers Pathway

CREATING A CHURCH PLANTING  
PLAN FOR YOUR CHURCH

**Gathering 3:  
Flywheel &  
Planting Behaviors**



---

# Session 1

Welcome and Review

Todd Wilson

# Pathway Goals

---

- A better understanding of multiplication
- A customized multiplication scorecard
- A new vision for multiplication
- A customized multiplication strategy
- Enthusiasm for implementing the plan
- A unifying and aligning team experience
- Tools for aligning your culture with multiplication

# Gathering Theme

---

Mobilization Flywheel  
& Behaviors of  
Reproducing Churches

# Gathering Goals

---

- A deeper understanding of the Mobilization Flywheel Framework
- An excitement about the opportunities/possibilities represented in the 30 Behaviors of Reproducing Churches

# Gospel Saturation Vision Scope

**Micro Pathways**  
(Identity)

**Mobilization  
Flywheel**  
(Integration)

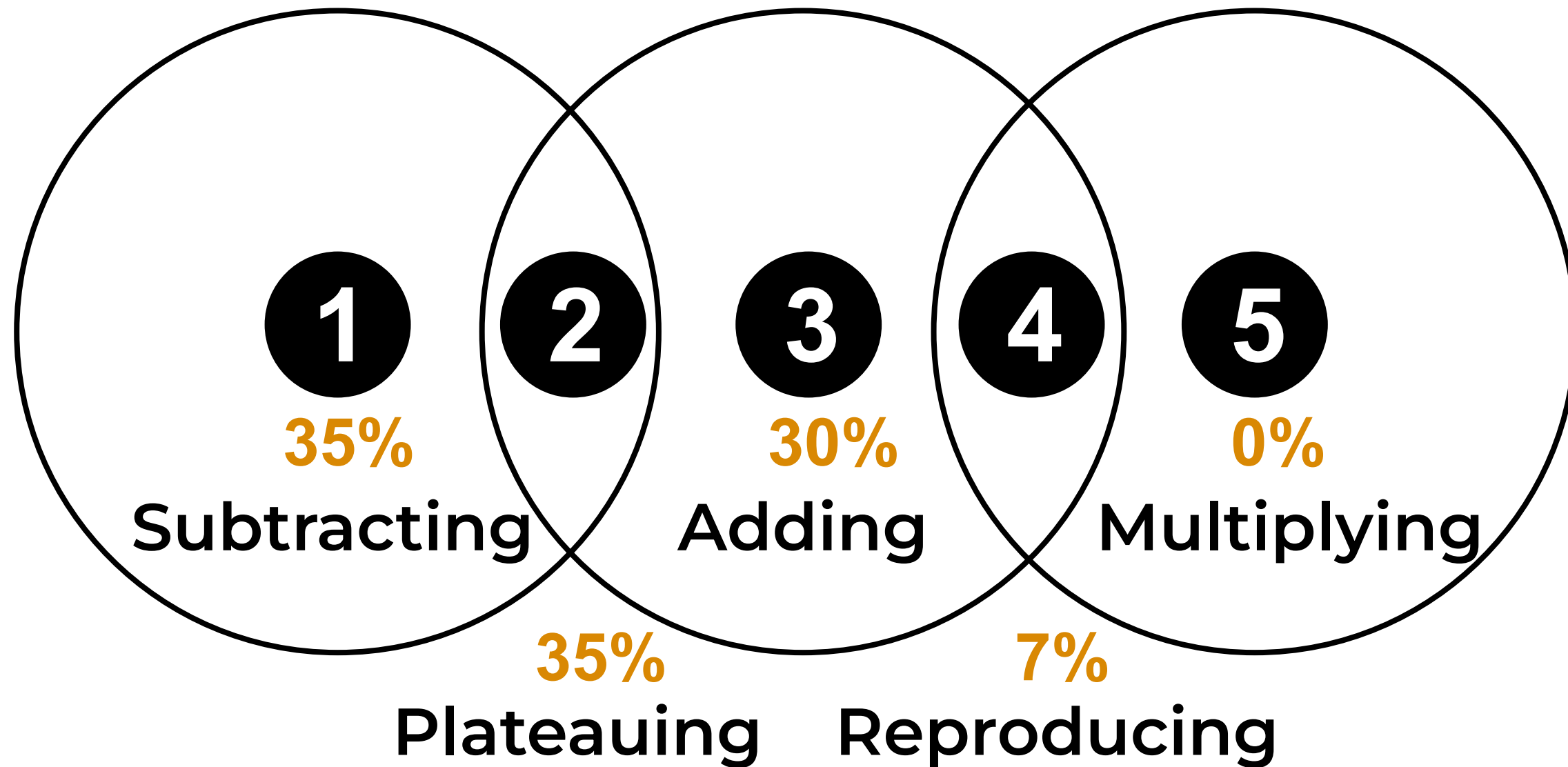


**Scorecard**  
(Impact)

**Strategic  
Planning**  
(Intentionality)

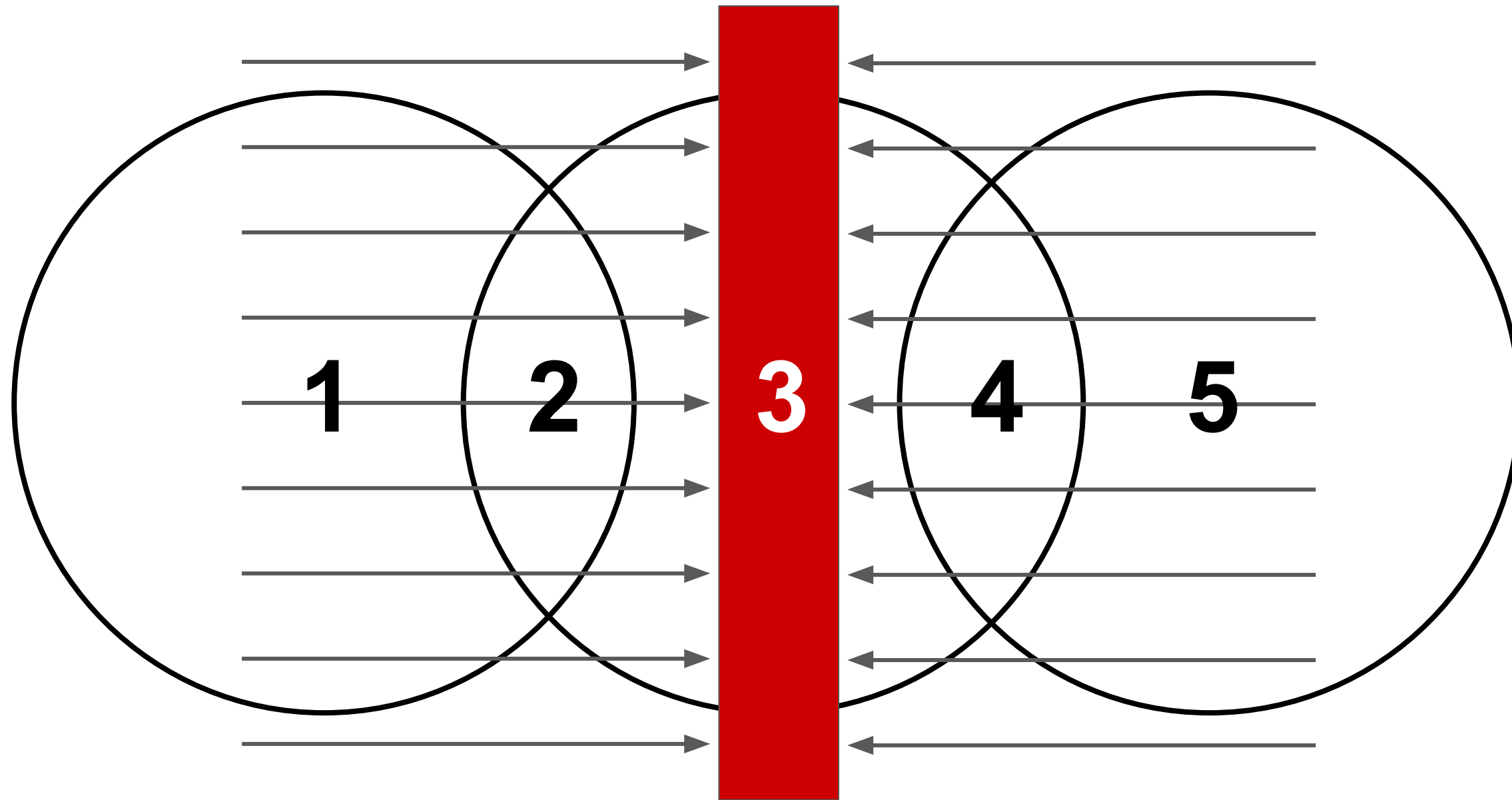
# Level 5 Framework

---

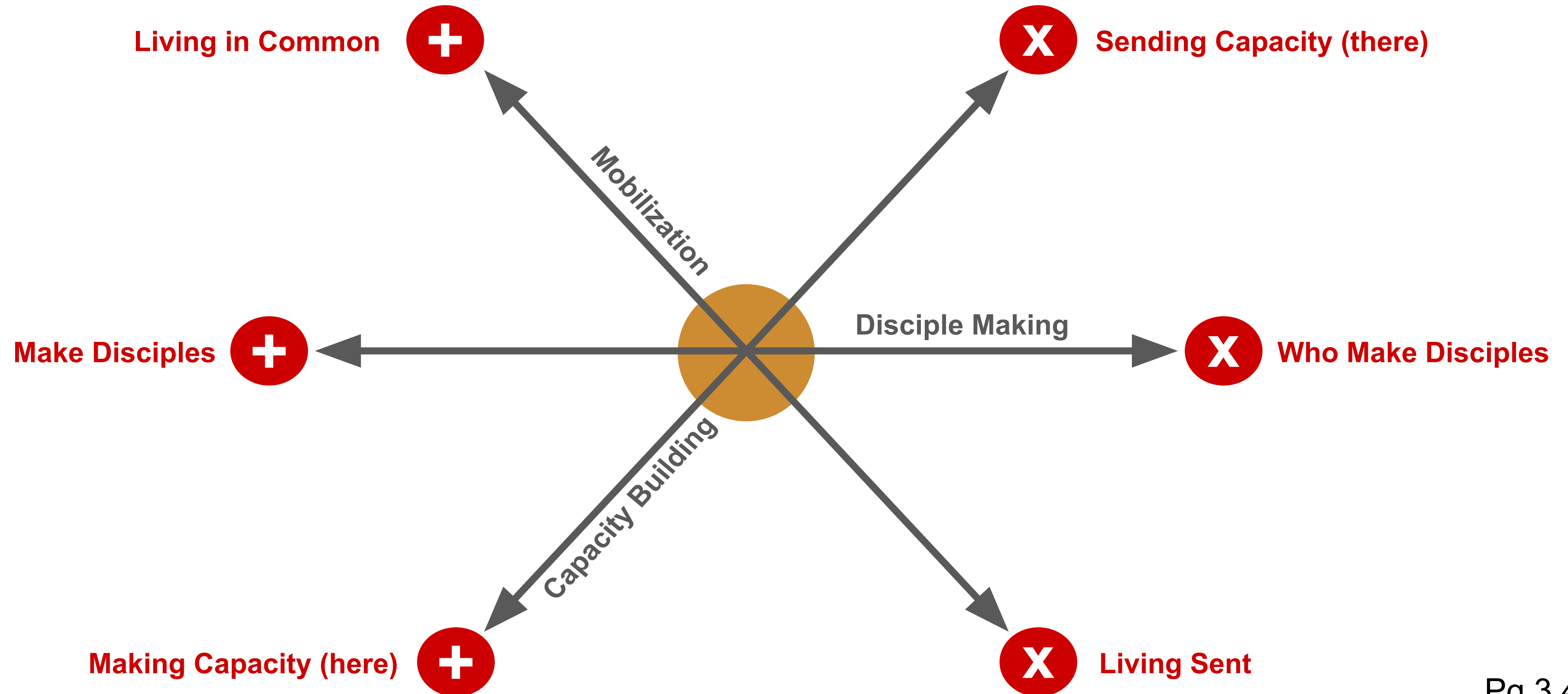


# Level 3 Magnet

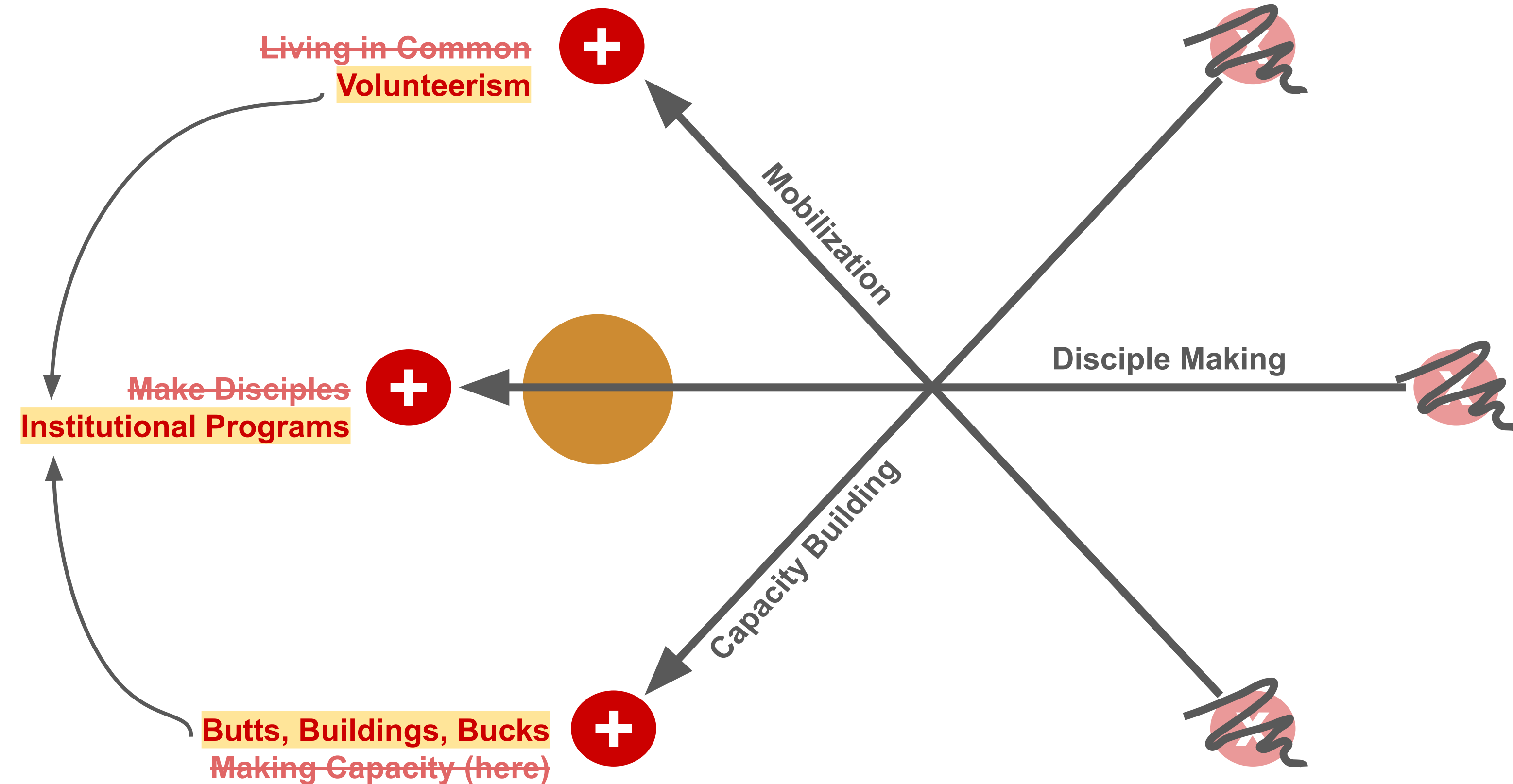
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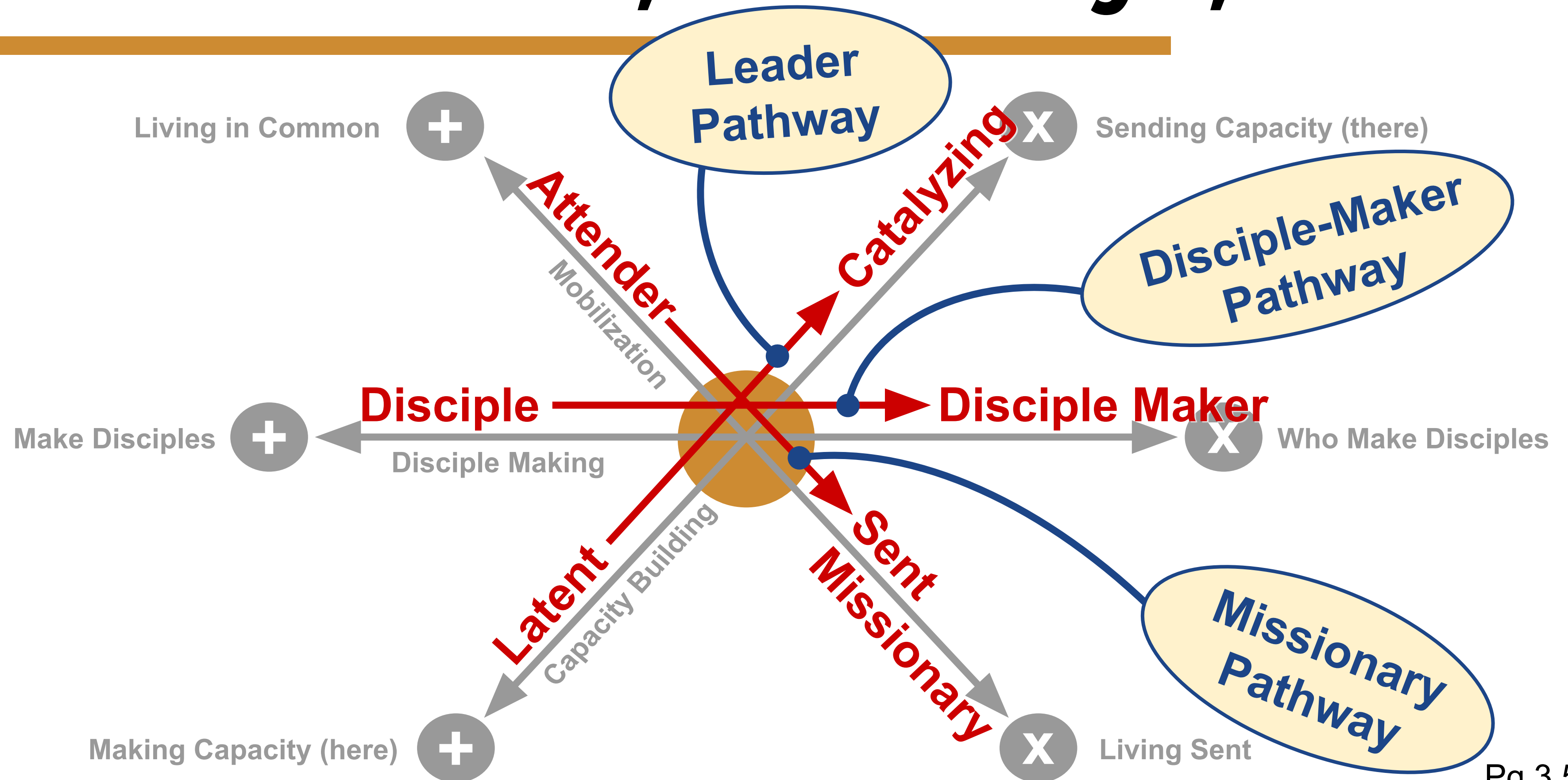
# 3 Dimensions... Jesus' Way



# 3 Dimensions Hijacked



# 3 Dimensions, Pathways, Roles



---

# Session 2

Homework Presentations

Patrick Bradley

# Building a Disciple-Making Pathway

Stage	Identity	Focus	Key Behaviors
<b>Pre-Disciple</b>	Spiritually Curious	Exploration	Curious, relational bridges, ask questions
<b>New Disciple</b>	Follower of Jesus	Foundation	Obeys, belongs, learns rhythms
<b>Growing Disciple</b>	Maturing Believer	Formation	Serves, practices habits, joins groups
<b>Reproducing Disciple Maker</b>	Missionary Disciple	Reproduction	Shares gospel, makes disciple makers, lives sent
<b>Catalytic Disciple Maker</b>	Movement Catalyst	Multiplication	Coaches disciple-makers, shepherds movements, trains leaders

# Building a Missionary Pathway

Stage	Identity	Focus	Key Behaviors
<b>Attender</b>	Spectator	Self	Consumes, observes, passive
<b>Member</b>	Participant	Belonging	Attends, supports, identifies
<b>Volunteer</b>	Helper	Church Activity	Serves in programs, loyal to roles
<b>Everyday Missionary</b>	Ambassador	Harvest Field	Lives sent, shares, relationally intentional
<b>Sent Missionary</b>	Mobilizer	Saturation	Catalyzes new churches, leads others

# Building a Leader Pathway

Stage	Identity	Focus	Key Behaviors
<b>Latent</b>	Follower	Spectating	Observing and receiving
<b>Stuck</b>	Frustrated Member	Surviving	Waiting and discerning
<b>Activated</b>	Leader (Champion)	Serving	Leads groups, teams, and programs
<b>Reproducing</b>	Heromaker	Investing	Identifying, equipping, and mobilizing other leaders
<b>Catalyzing</b>	Sage	Multiplying	Generational Reproduction

# Group Breakout Instructions

---

## Micro Pathways Presentation (20 min)

In your groups of three churches, take 5-minute turns sharing your church's *Micro Pathways Worksheet* (homework from Gathering 2).

# Large Group

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## Micro Pathway Debrief (5 min)

What is your biggest 'aha' from the Micro Pathways homework?

What is your biggest tension with the three Micro Pathways?

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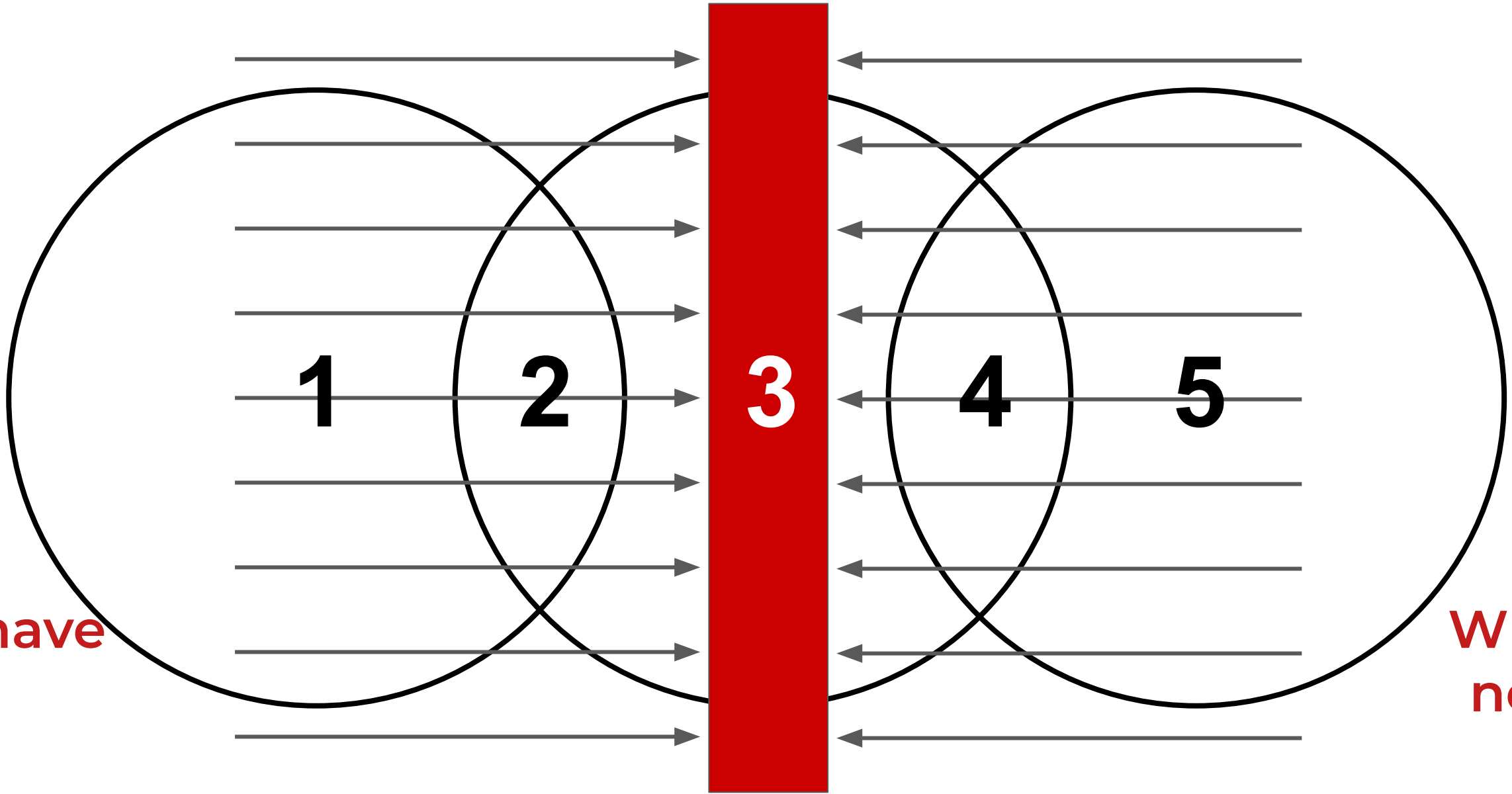
# Session 3

Integrating the  
3 Dimensions

David Putman

# Applying the Level 3 Magnet

## Disciple-Maker



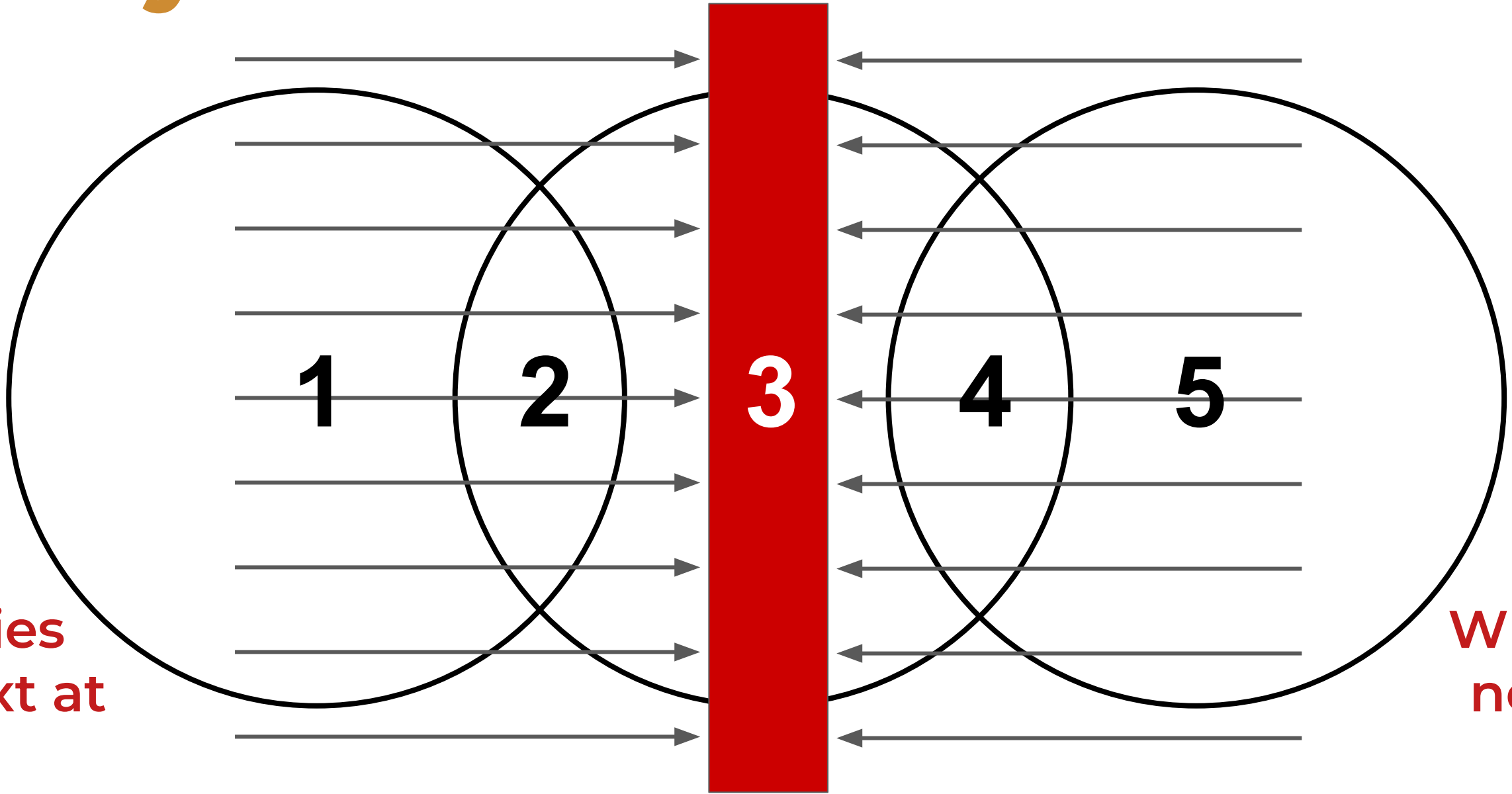
100% of disciples have a core context at Levels 1, 2, or 3

What % should have normative behavior at Levels 4 or 5?

Pre-Disciples    New Disciples    Growing Disciples    Multiplying Disciple Makers    Catalytic Disciple Makers

# Applying the Level 3 Magnet

## Missionary



100% of missionaries have a core context at Levels 1, 2, or 3

What % should have normative behavior at Levels 4 or 5?

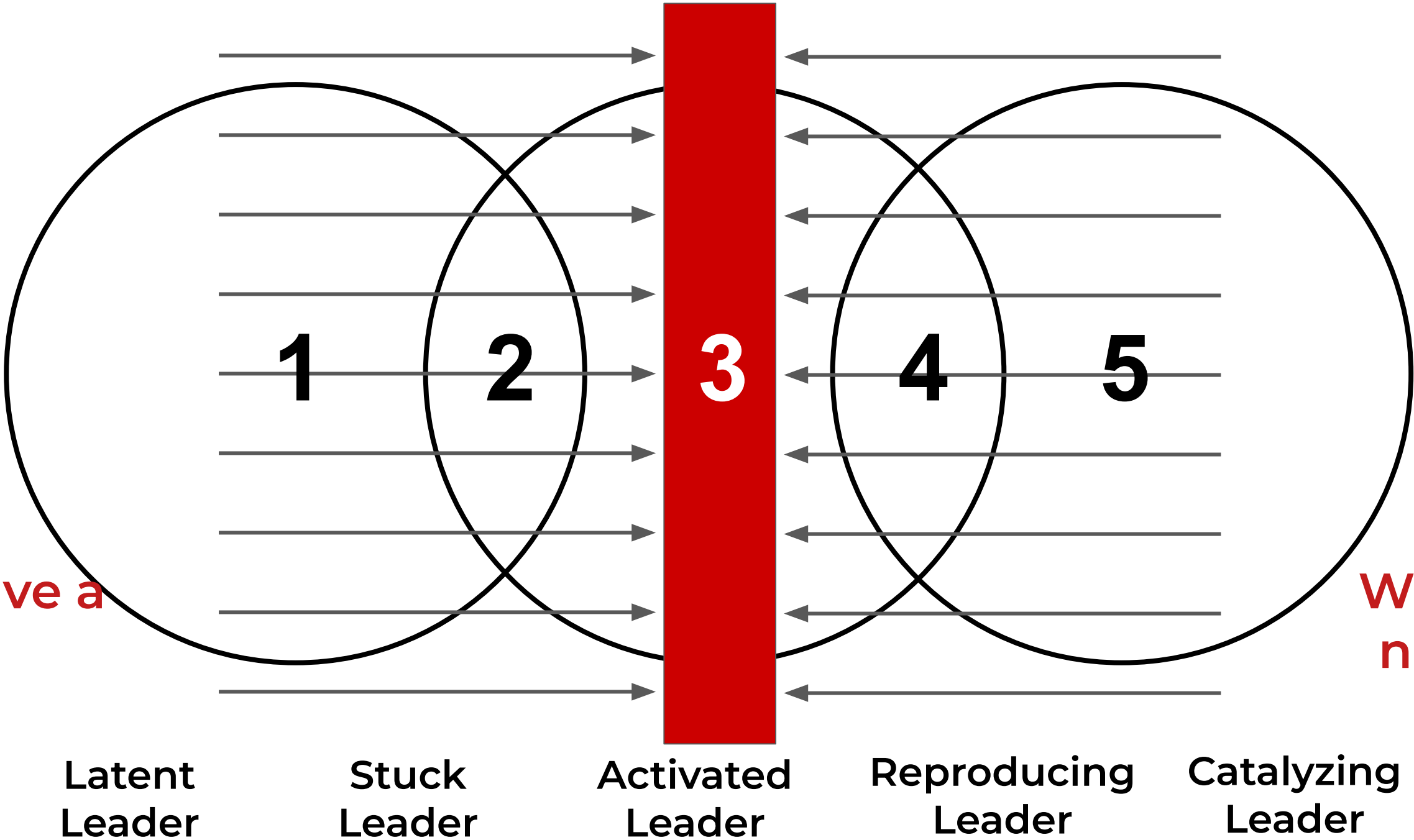
Attender    Member    Volunteer    Everyday Missionary    Sent Missionary

Living in Common

Living Sent

# Applying the Level 3 Magnet

## Leader



100% of leaders have a core context at Levels 1, 2, or 3

What % should have normative behavior at Levels 4 or 5?

Here

There

# 3 Integrated Micro Pathways

---

## A Multipliers Pathway



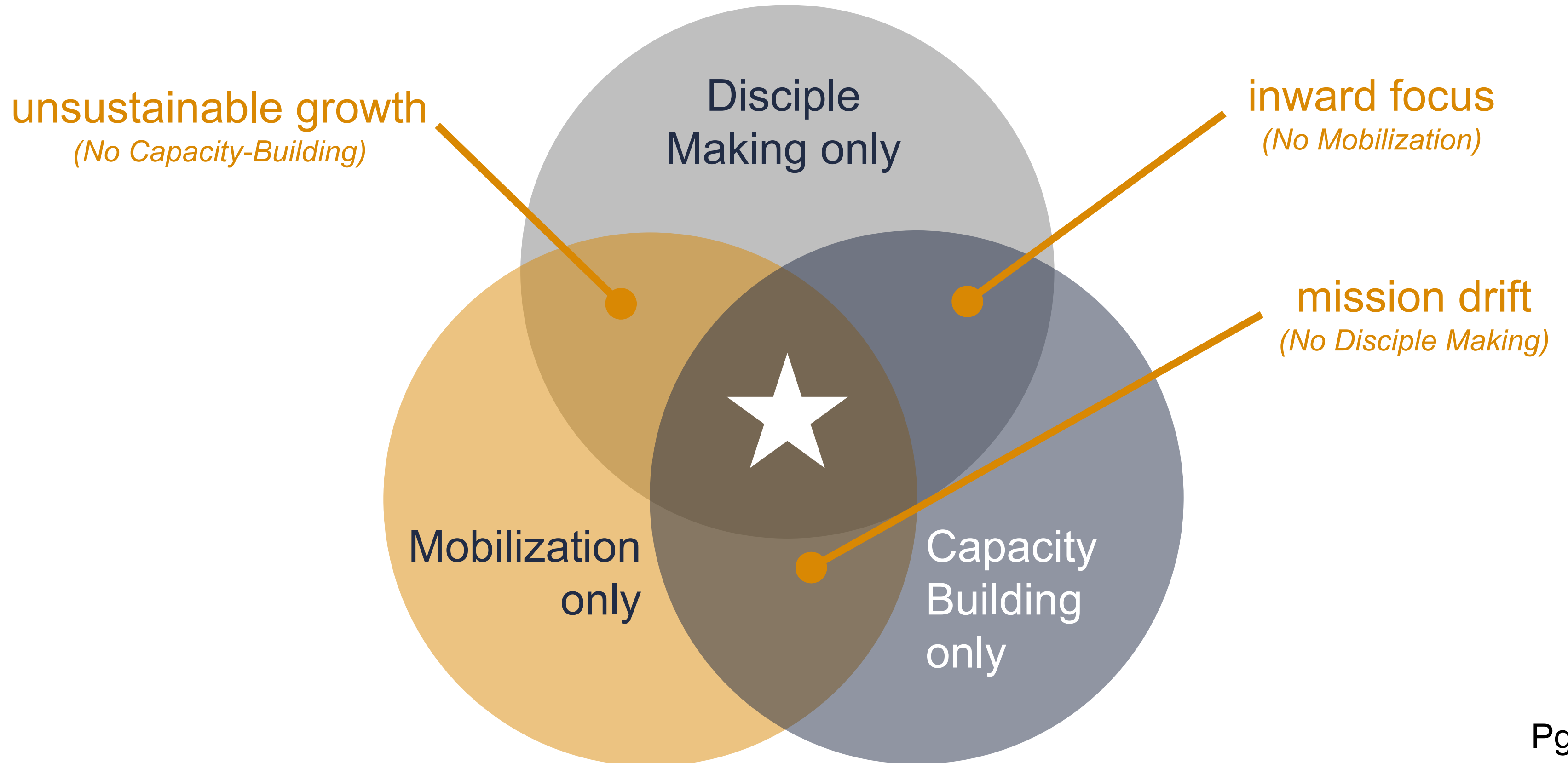
*a missionary disciple-maker*

 Disciple-Making Pathway

 Missionary Pathway

 Leader Pathway

# 3D Integration



# Large Group

---

## 3D Integration Debrief (10 min)

1. Which of these warning zones shows up in our church/ministry right now?
  - Unsustainable growth (*No capacity-building*)
  - Inward focus (*No mobilization*)
  - Mission drift (*No disciple-making*)
2. What has contributed to this imbalance?
3. If you fully integrated all three dimensions, what would change?

---

# Session 4

The Mobilization Flywheel

Todd Wilson &

David Putman

# Gospel Saturation Vision Scope

## Identity

### 3 Micro Pathways

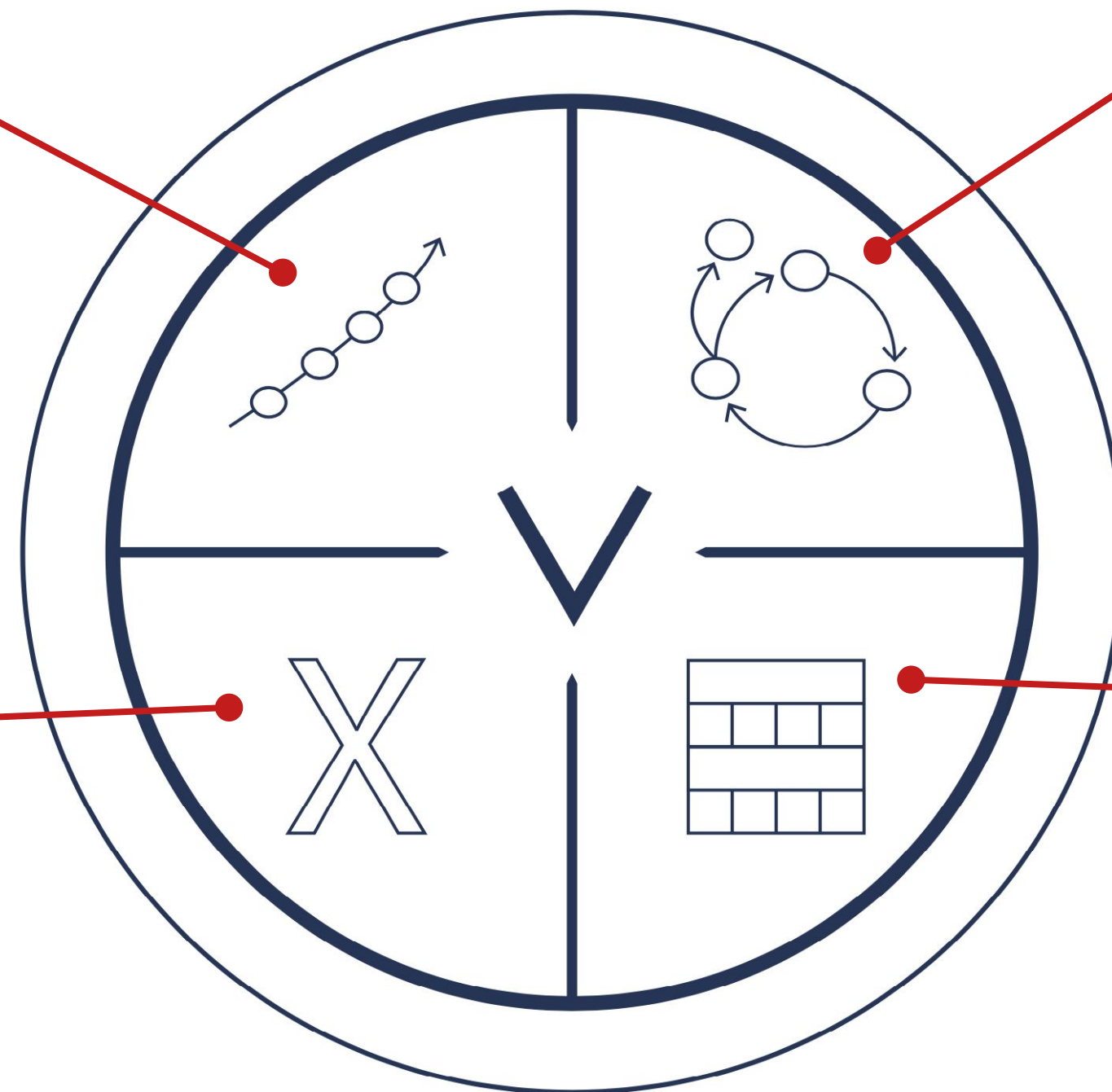
(line up with 3 dimensions of multiplication)

1. Disciple-Maker
2. Missionary
3. Leader

## Impact

### Scorecard

Measuring success and moving from good intentions to desired results and impact



## Integration

### Mobilization Flywheel

(integrates 3 micro pathways into a single flywheel)

The integrated macro pathway for equipping and mobilizing disciple-making missionaries

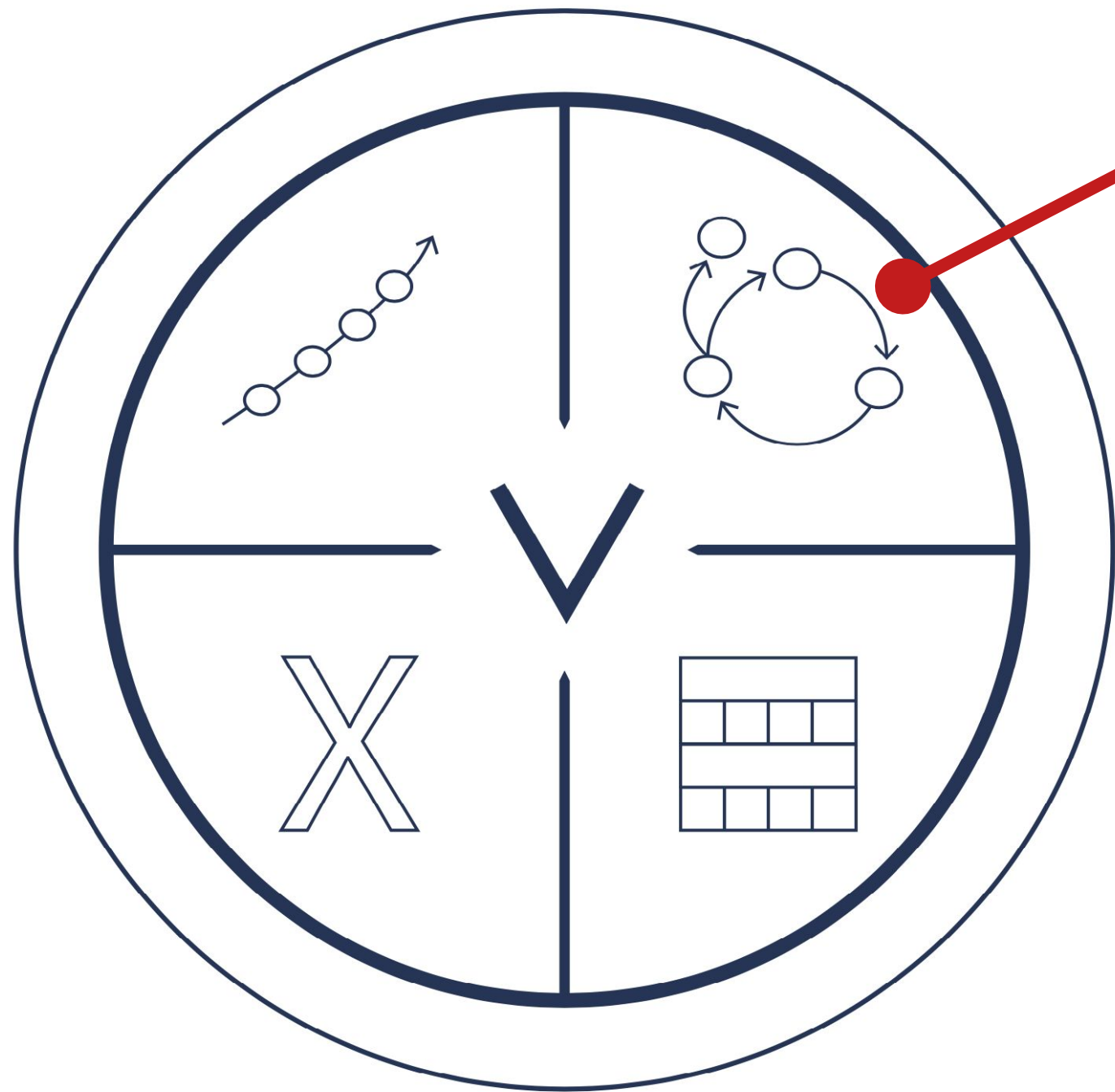
## Intentionality

### Strategic Planning

Using the 1414 planning tool for designing and implementing increased sending capacity

# Integration

---



## Mobilization Flywheel

(integrates 3 micro pathways into a single flywheel seeding church plants)

**The integrated pathway for equipping and mobilizing disciple-making missionaries**

# The Principle of the Flywheel

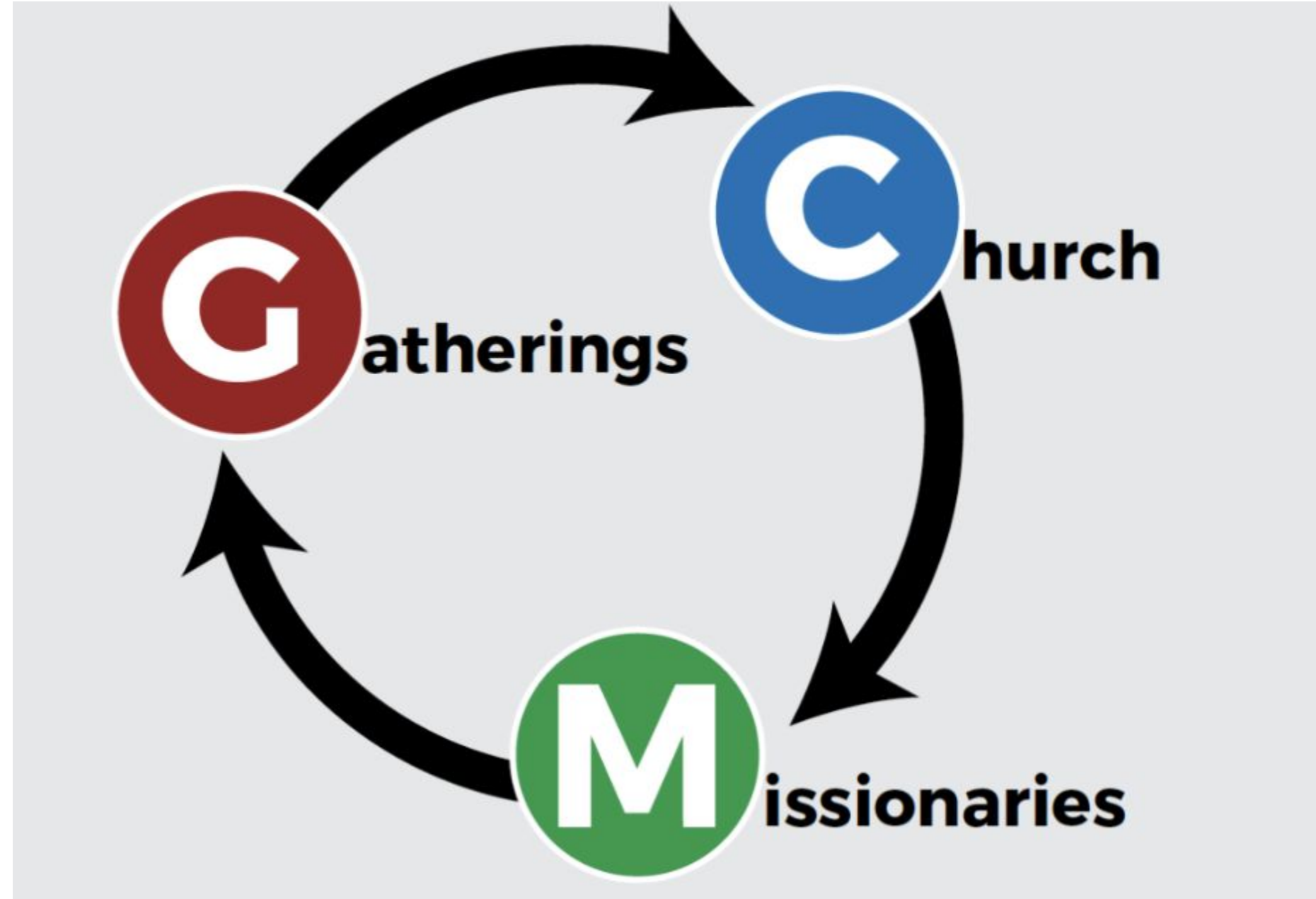
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The Flywheel is difficult to turn at first, requiring extra focus and energy. It must turn against the position of rest, the status quo, inertia. The Flywheel turns slowly at first but begins to acquire increased momentum with each revolution until it is not only easily turning, but actually increasing the momentum.

# The Mobilization Flywheel

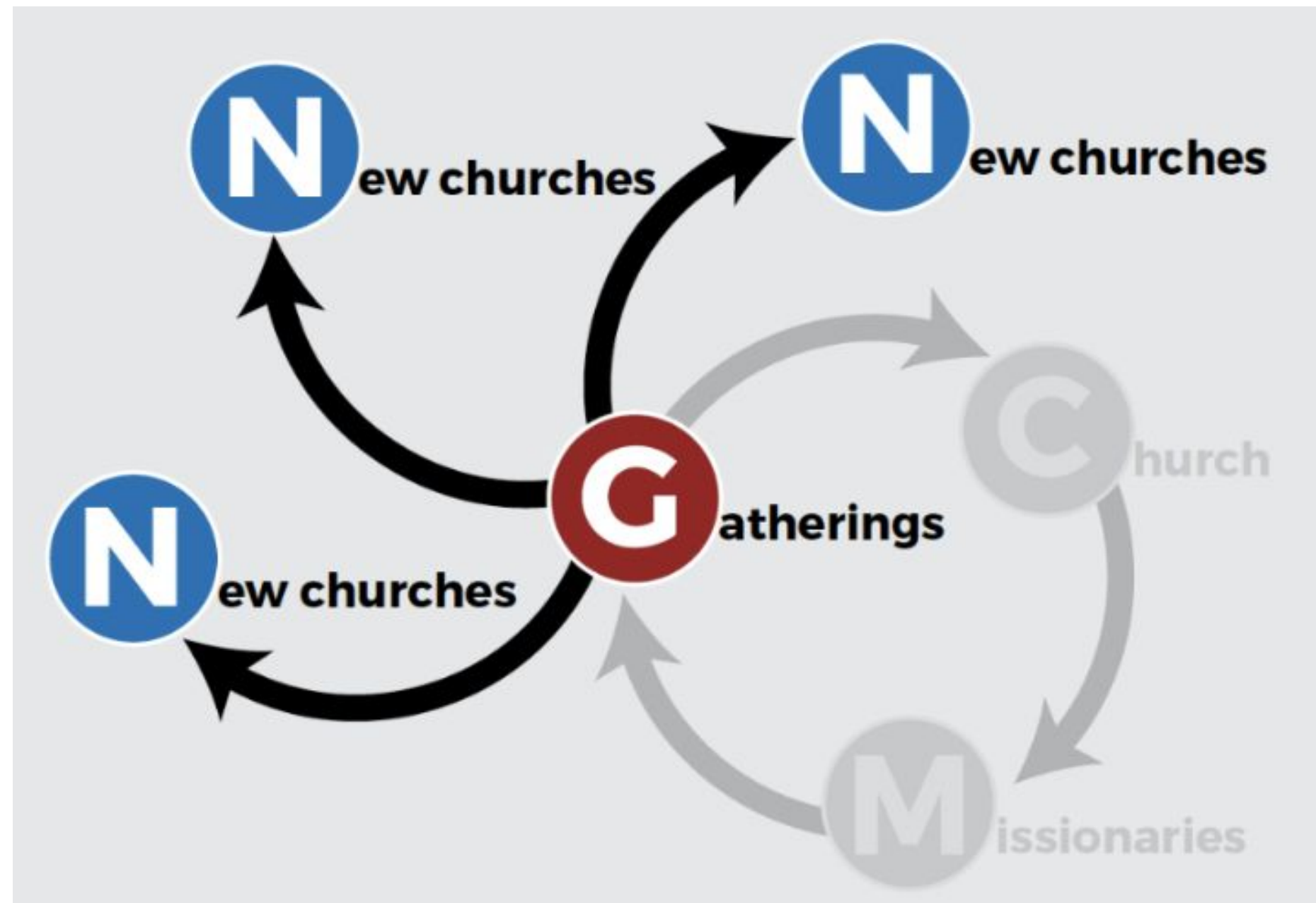
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from the book, *The Mobilization Flywheel*



# The Mobilization Flywheel

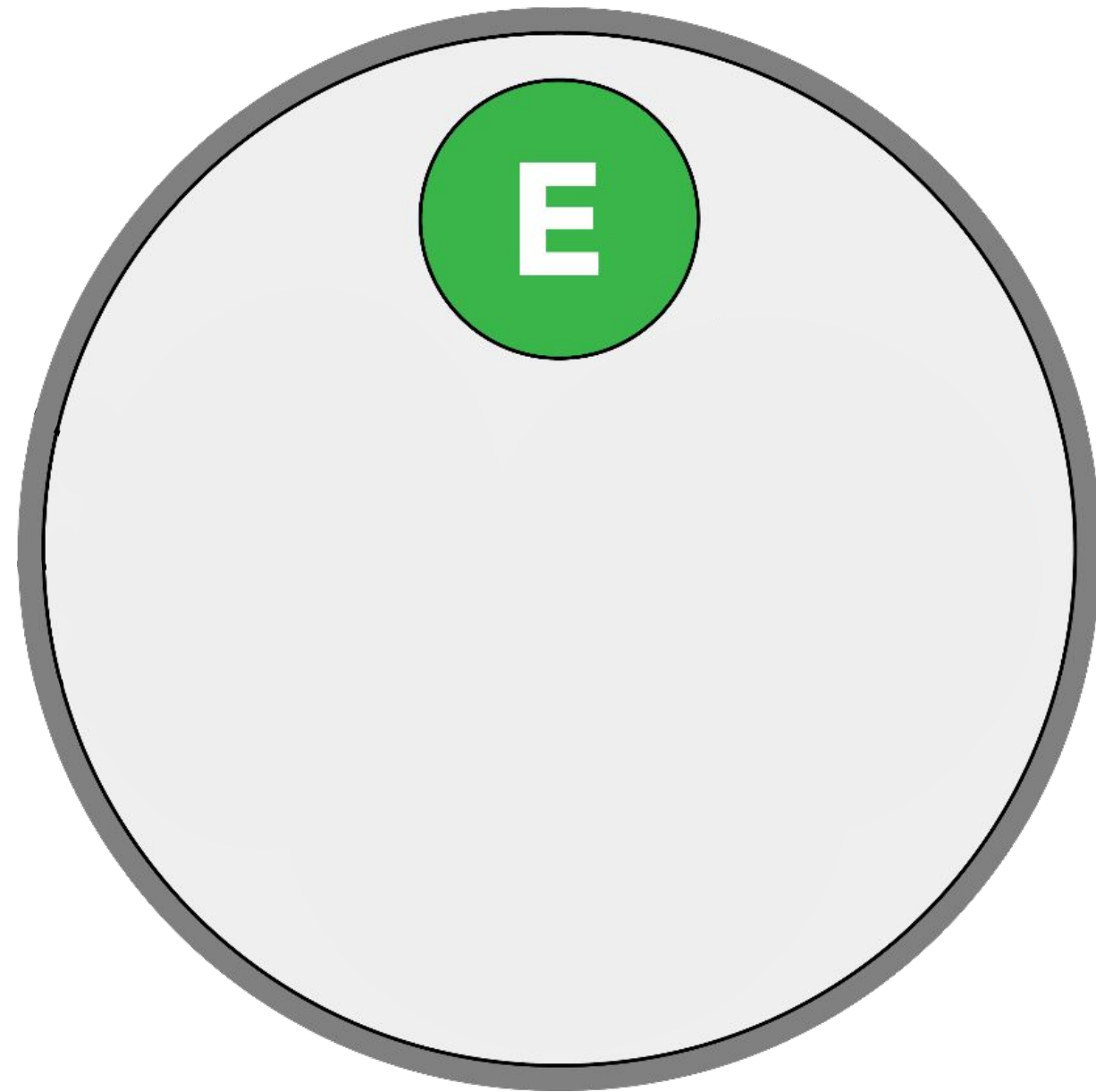
from the book, *The Mobilization Flywheel*



# The Mobilization Flywheel

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MICRO Context - For an individual missionary disciple-maker

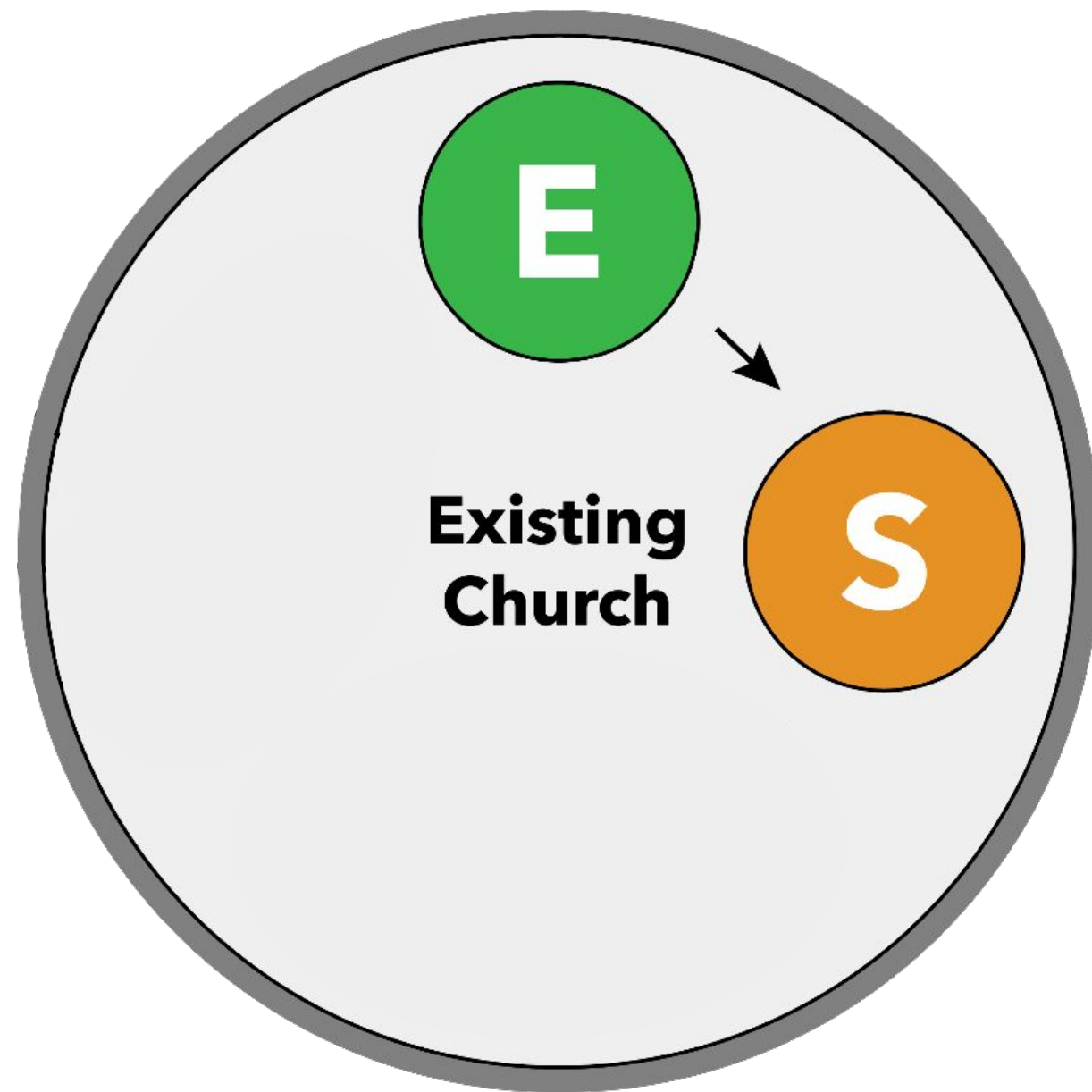


## Entering My Mission Field

- Embrace my role as an everyday missionary
- Understand General and Special Calling
- Discover My Unique Special Calling
- Reenvision My Mission Field (BE-DO-GO Sweet spot Framework)

# The Mobilization Flywheel

---

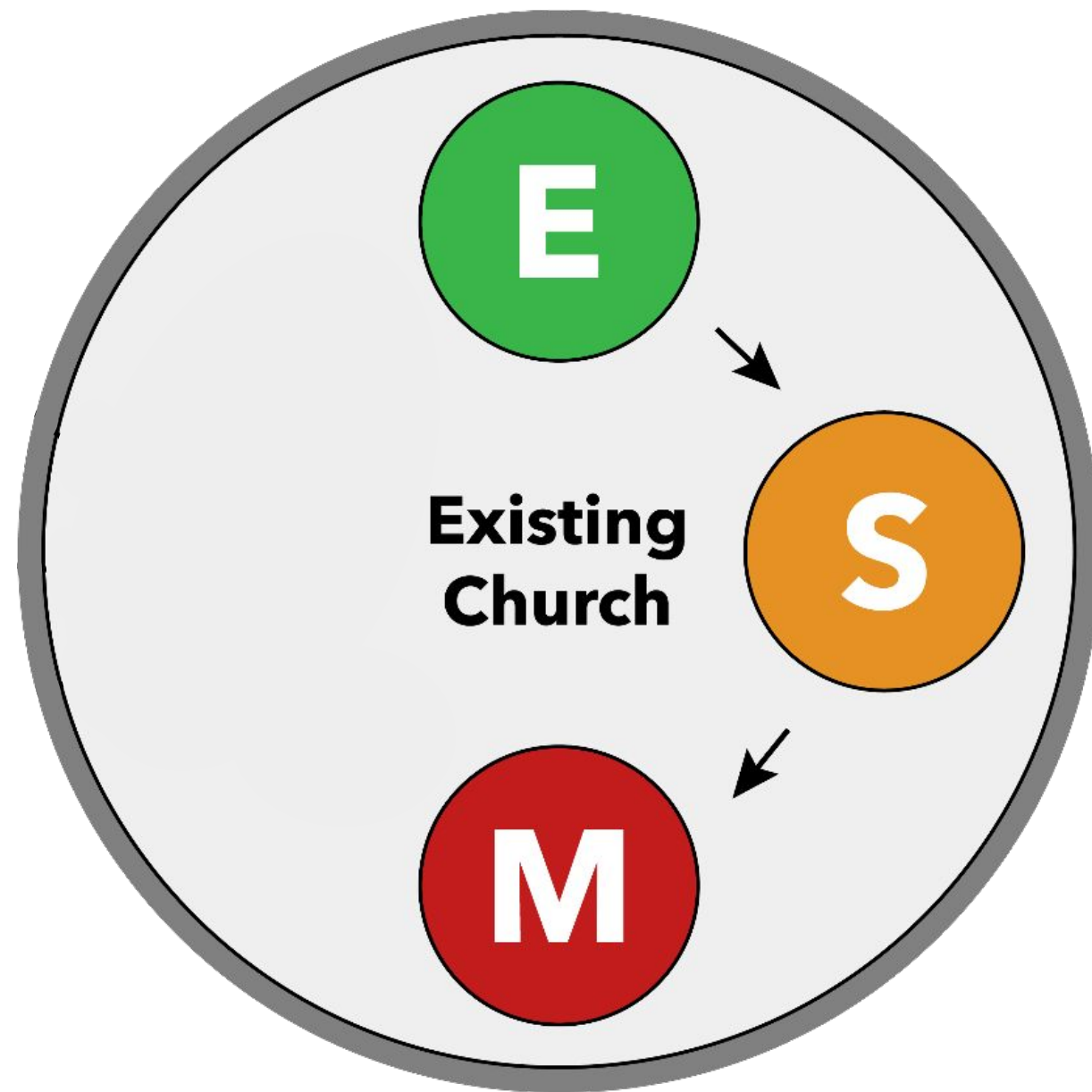


## Sowing Gospel Seeds

- Prayer Walking
- Strategic Engagement With "Place"
- Intentionality in Relationship Building
- Being a Person of Peace, Finding Persons of Peace

# The Mobilization Flywheel

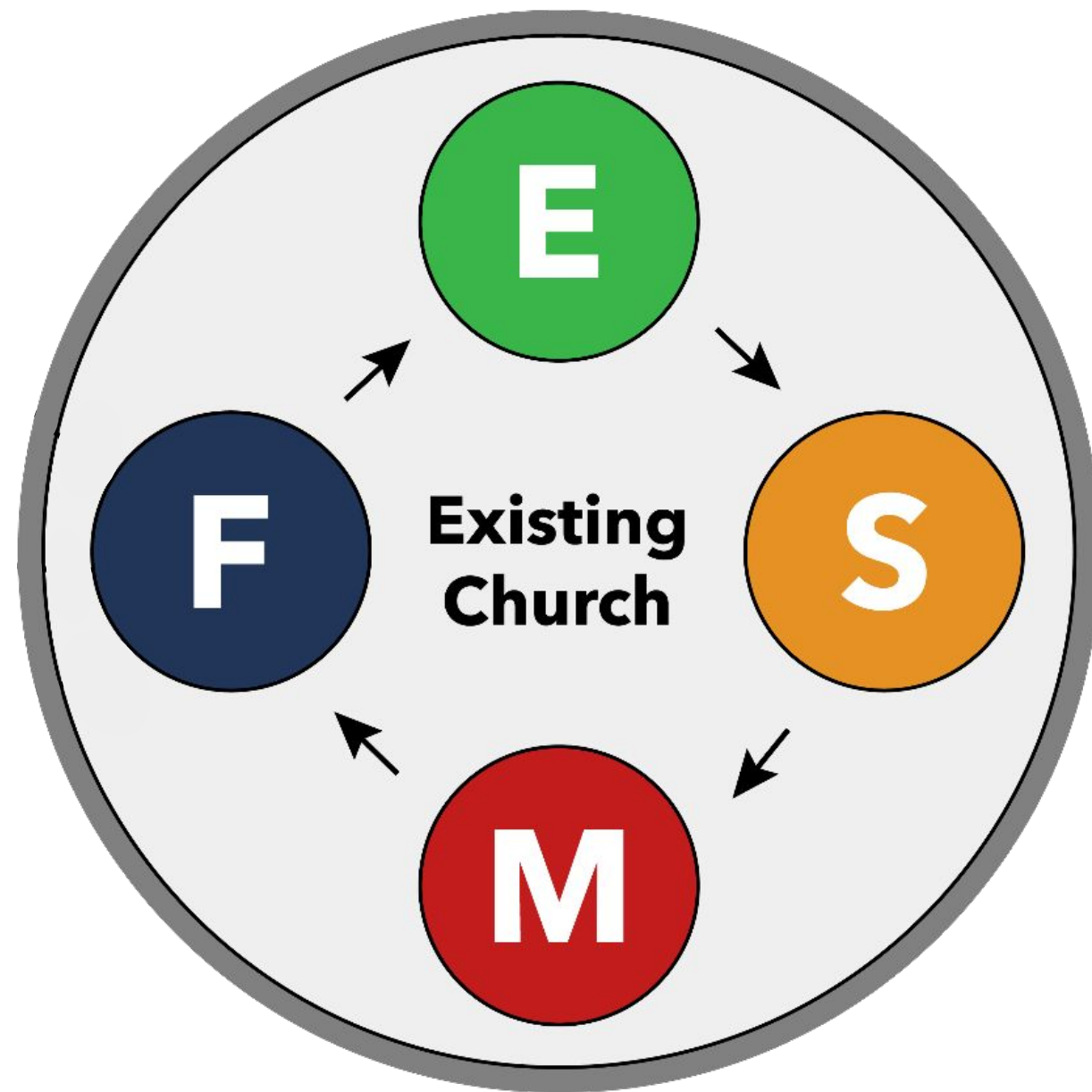
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## Making Disciple-Makers

- Simple Enough to Reproduce
- Gospel is Our Curriculum
- Holy Spirit is Our Teacher
- Following Jesus is Our Objective
- Relationships Are Our Vehicle

# The Mobilization Flywheel

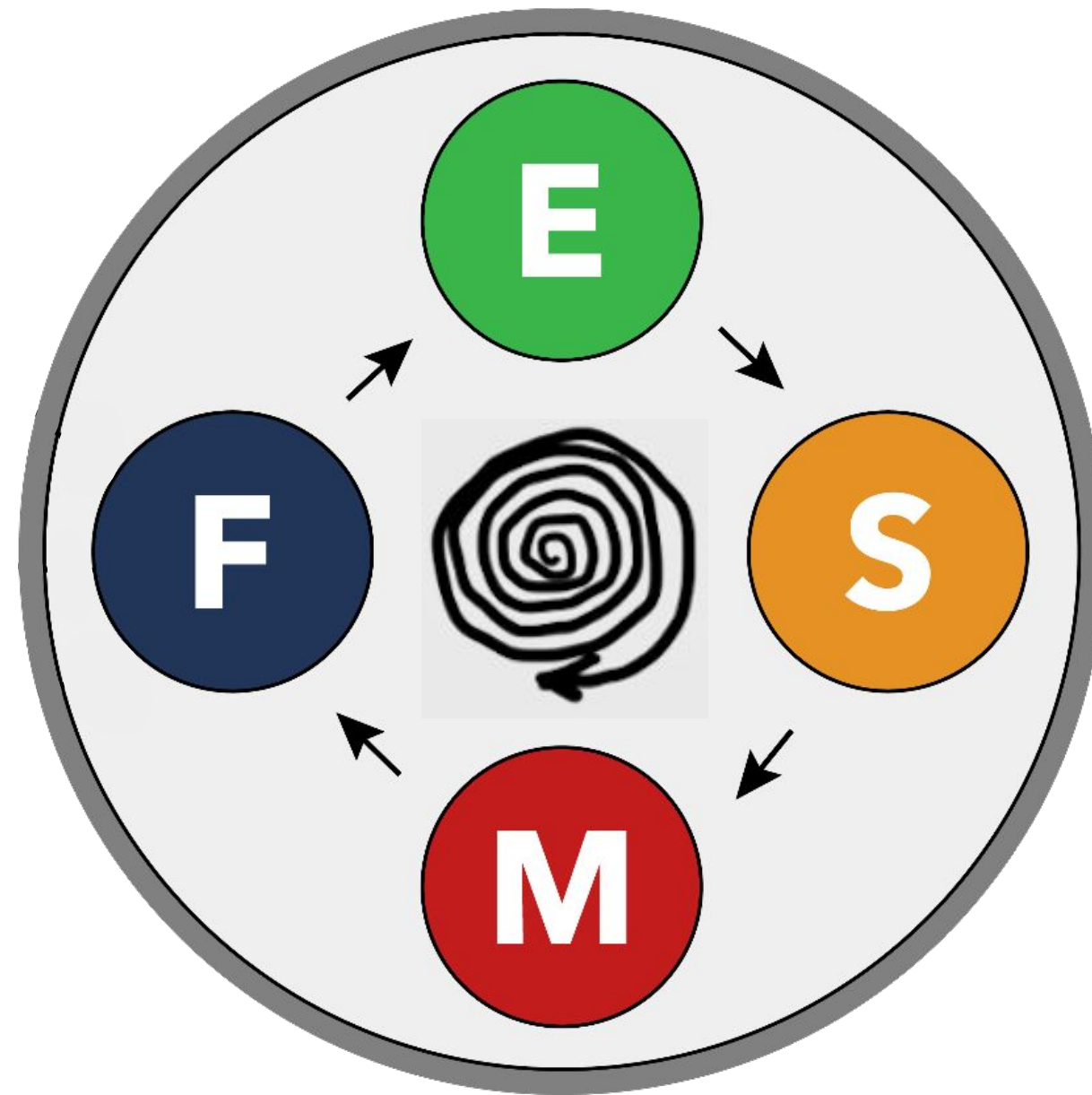


## Forming Faith-Driven Community

- New Faith-Driven Groups, Causes, or Organizations within My Mission Field
- Relational Community Amidst Disciple-Making
- Contributes to Gospel Saturation
- Some Catalyze New Churches

# The Mobilization Flywheel

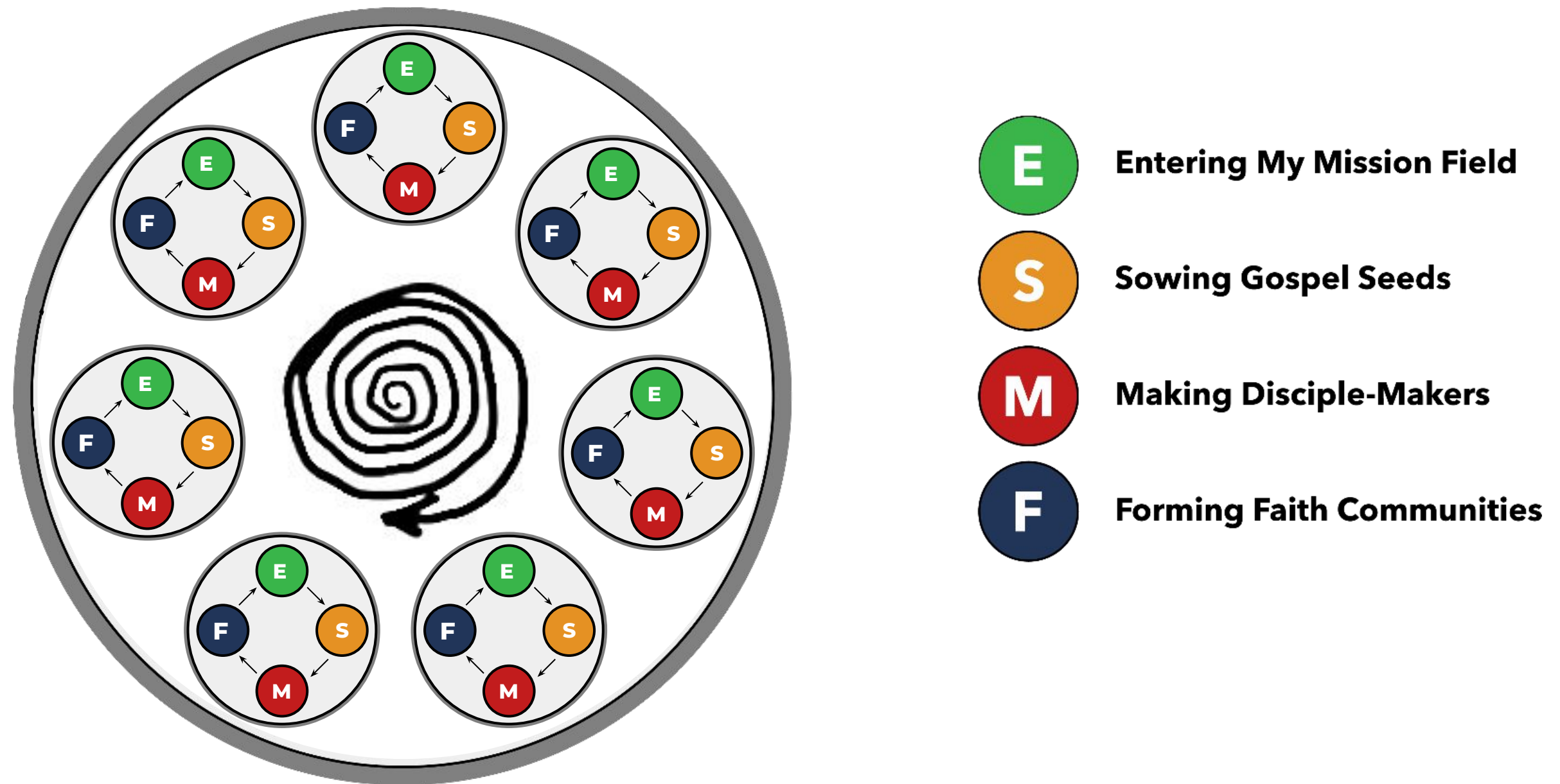
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- E** Entering My Mission Field
- S** Sowing Gospel Seeds
- M** Making Disciple-Makers
- F** Forming Faith Communities

# The Mobilization Flywheel

MACRO Context - Multiplication of mobilization in the church



# The Mobilization Flywheel

More and more mobilized everyday missionaries into the cracks and crevices of society as the flywheel continues to spin!



**E** Entering My Mission Field



**S** Sowing Gospel Seeds



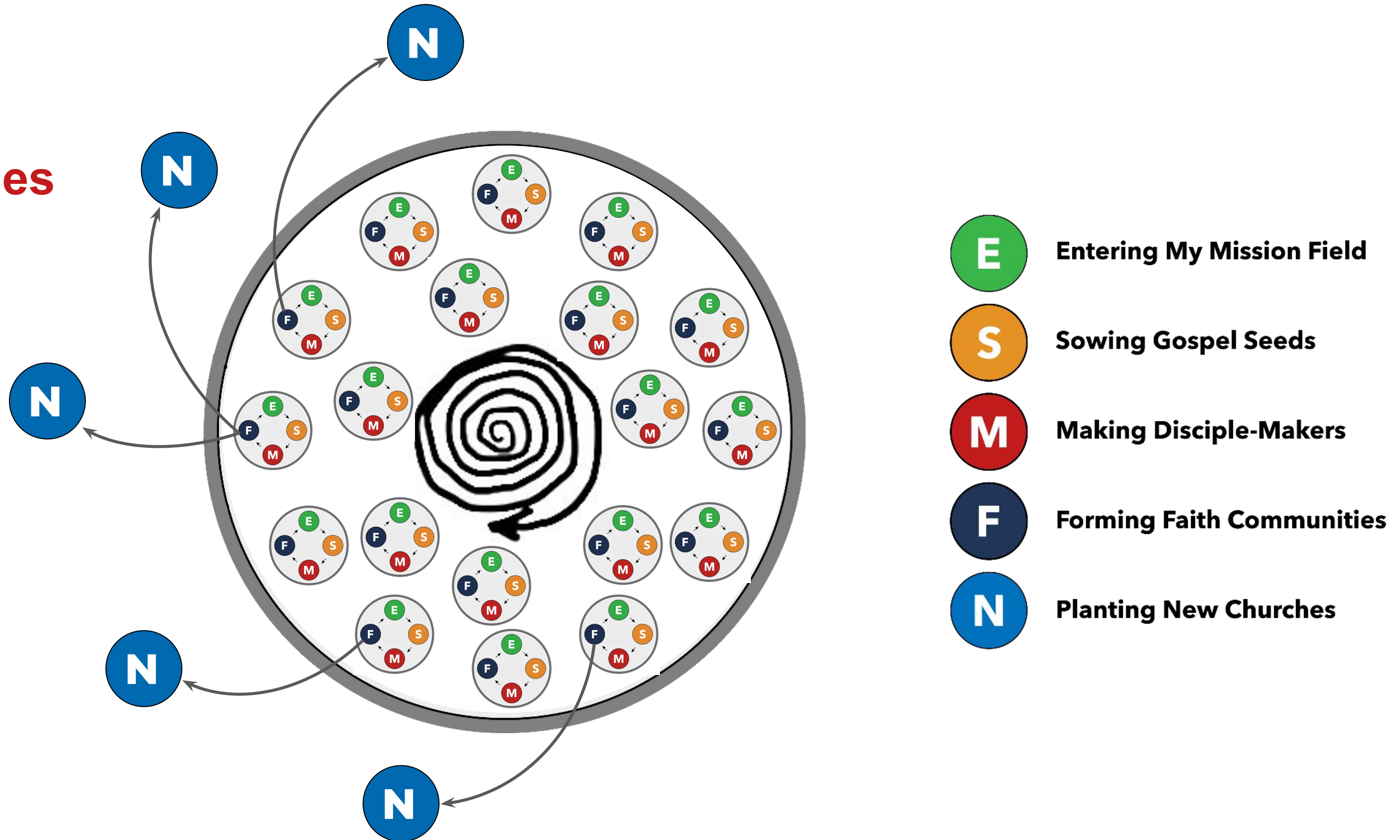
**M** Making Disciple-Makers



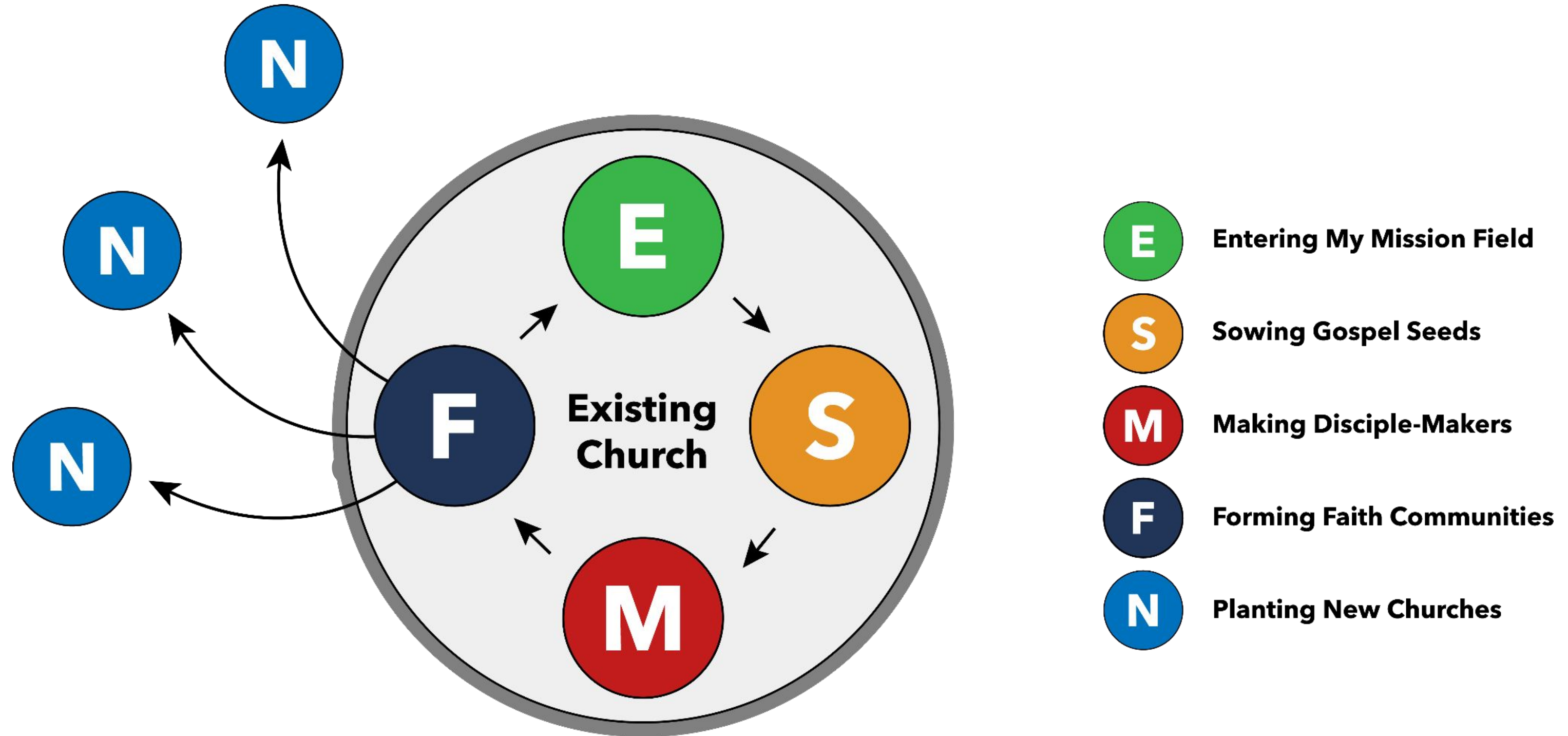
**F** Forming Faith Communities

# The Mobilization Flywheel

New churches  
are formed



# The Mobilization Flywheel



# Team Breakout

## Level 3 Flywheel Exercise (15 min)

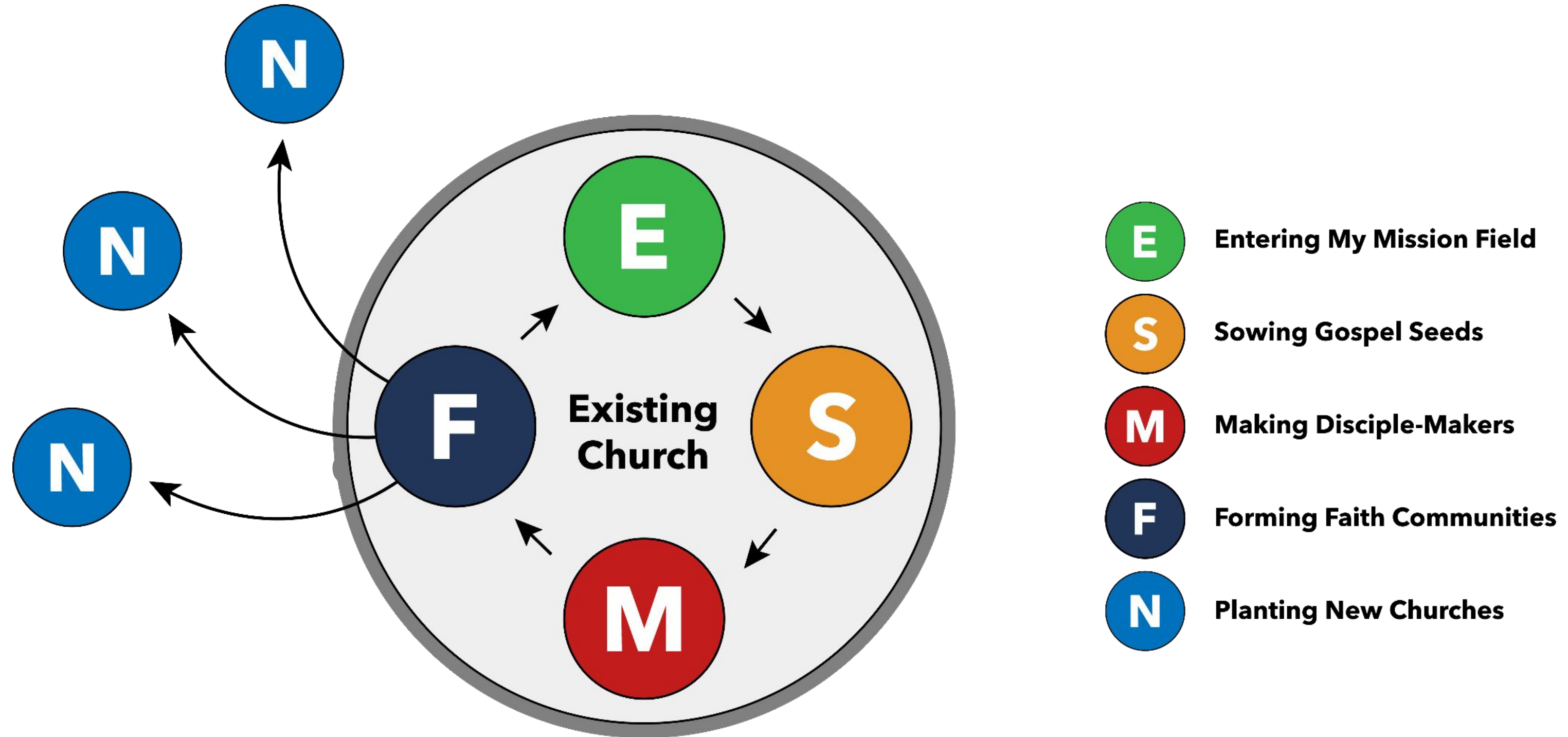
Review this prototypical Level 3 Flywheel and answer:

- Where does this Flywheel lead?
- How similar is this to your church's functional flywheel/strategy?
- How does this reinforce a Level 3 operating system?
- In what ways does it lead to Gospel Saturation?



**We can do it, you can help!**

# The Mobilization Flywheel



# Team Breakout

---

## Flywheel Adaptation Exercise (10 min)

Discuss the key steps of a flywheel that would be effective at mobilizing 'missionary disciple-makers' who form new expressions of faith that could potentially become new churches.

Mark up the sample Mobilization Flywheel on page 3.17 with:

- What you would keep
- What you would drop
- What you would add
- What you would change

# Group Breakout

---

## Flywheel Adaptations (15 min)

In your groups of three churches, present your marked up Sample Mobilization Flywheel and explain why you'd make those changes.

# Large Group

---

## Mobilization Flywheel Debrief (10 min)

Popcorn share: What are you challenged with as you consider crafting your church's custom Mobilization Flywheel?

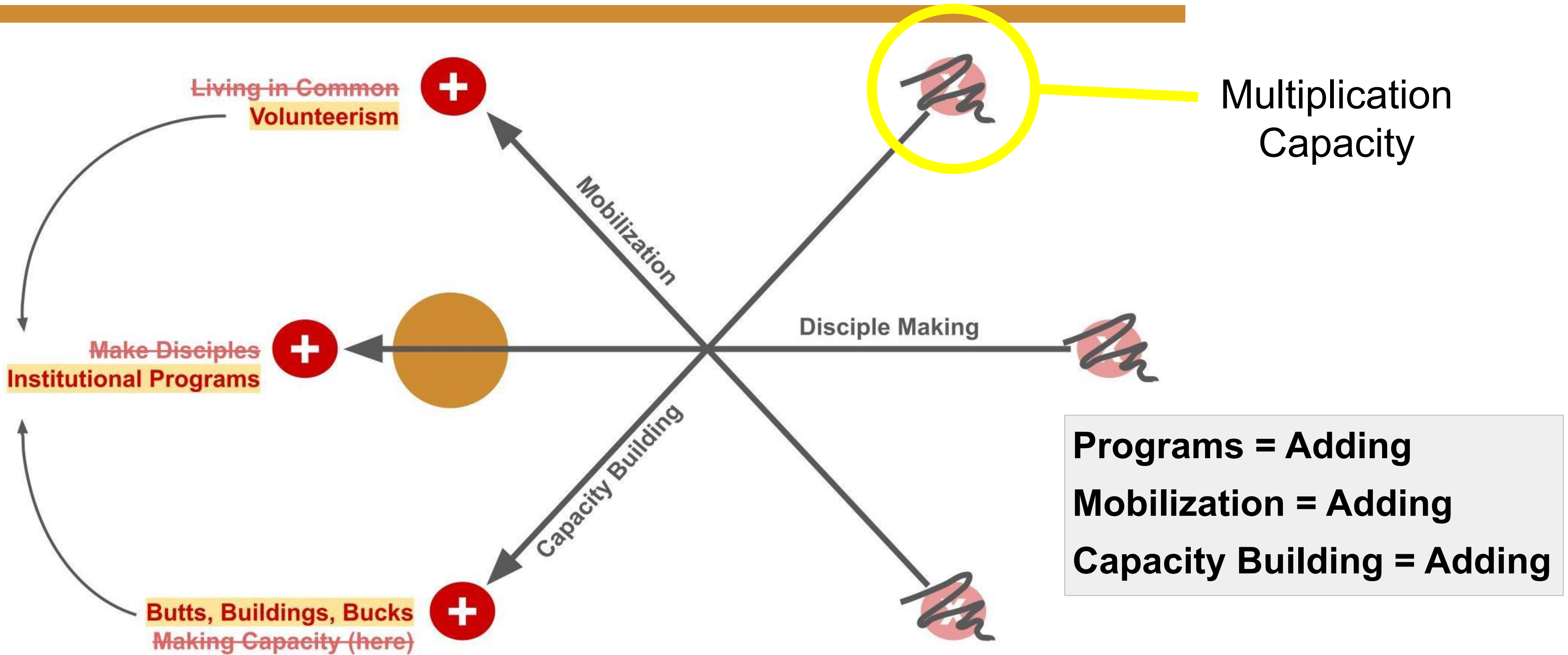
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# Session 5

## 30 Behaviors of Reproducing Churches

Todd Wilson

# 3 Dimensions Hijacked



How we add makes all the difference!

# Behaviors of Reproducing Churches

---

- **Priority**
- **Finances**
- **Generosity**
- **Direct Involvement**
- **Strategy / Plan**
- **Leadership Alignment**
- **Staff Hiring / Sending**
- **Residency / Internship**
- **Values Alignment**
- **Scorecard**
- **Collective Attendance**
- **ICNU (“I see in you”)**
- **Plants vs. Campuses**
- **Spontaneous Reproduction**
- **Family of Churches**
- **Special Giving**
- **Affirmed in Bylaws**
- **Website Visibility**
- **Main Stage Celebration**
- **Generational Disciple-Making**
- **Gospel Saturation Vision**
- **Generational DNA**
- **Generational Planting**
- **Prayer and Fasting**
- **Continuous Improvement**
- **Leadership**

# Behaviors of Reproducing Churches

---

## PRIORITY

1. We embrace and value planting autonomous churches with at least the same importance and urgency as we do local church growth.

# Behaviors of Reproducing Churches

---

## FINANCES

2. We invest at least 10% of the first fruits of our budget into planting autonomous churches each year.

# Behaviors of Reproducing Churches

---

## GENEROSITY

3. We invest at least 10% of the first fruits of any capital fundraising campaigns into planting autonomous churches.

# Behaviors of Reproducing Churches

---

## DIRECT INVOLVEMENT

4. We are actively involved beyond just giving financially. We seek to be directly involved in things like recruiting, assessing, training, and coaching church planters, providing support services, connecting and affiliating with other churches who are committed to church multiplication, staying connected with the latest trends and approaches, etc.

# Behaviors of Reproducing Churches

---

## STRATEGY / PLAN

5. We have a specific strategy and plan for increasing our church planting activity. We hold ourselves accountable to the plan.

# Behaviors of Reproducing Churches

---

## LEADERSHIP ALIGNMENT

6. Our elders and staff are enthusiastically united, aligned, and committed to our church planting vision and strategy.

# Behaviors of Reproducing Churches

---

## STAFF HIRING / SENDING

7. We often hire staff through the lens of their potential to plant churches. We encourage staff to be part of church planting teams.

# Behaviors of Reproducing Churches

---

## RESIDENCY / INTERNSHIP

8. We have a church planting intern/residency program for training and preparing leaders to plant autonomous churches.

# Behaviors of Reproducing Churches

---

## RESIDENCY / INTERNSHIP

9. We seek to continuously have church planting interns/residents in training who are being equipped and sent to launch new autonomous churches.

# Behaviors of Reproducing Churches

---

## VALUE ALIGNMENT

10. Our values align with the priority of church planting and enhance our involvement and impact.

# Behaviors of Reproducing Churches

---

## SCORECARD

11. We include planting autonomous churches on our primary performance scorecard with at least the same priority as attendance, giving, and spiritual conversions (e.g., baptisms).

# Behaviors of Reproducing Churches

---

## COLLECTIVE ATTENDANCE

12. We value and celebrate the collective attendance of all our church plants with at least the same energy that we prioritize our own attendance growth. We define momentum through this broader collective rather than our own growth.

# Behaviors of Reproducing Churches

---

## ICNU (“I see in you”)

13. We see each member as a potential church planter (or church planting team member) and seek to encourage specific people to get involved in planting autonomous churches.

# Behaviors of Reproducing Churches

---

## PLANTS VS. CAMPUSES

14. We are more aggressive in planting autonomous churches than we are in starting new campuses and multi-sites.

# Behaviors of Reproducing Churches

---

## SENDING CULTURE

15. We seek to be as aggressive in sending leaders to start new churches as we are in accumulating our own staff members locally. We encourage our best leaders to go and be part of autonomous church plants.

# Behaviors of Reproducing Churches

---

## SENDING CULTURE

16. We encourage and give permission for our church planters to recruit and take as many of our members as they can to be part of their church plant.

# Behaviors of Reproducing Churches

---

## FINANCIAL PRIORITY

17. We prioritize funding of planting new autonomous churches above taking on our own mortgage debt.

# Behaviors of Reproducing Churches

---

## SPONTANEOUS REPRODUCTION

18. We implement simple reproduction strategies with a strong sending culture that is characterized by spontaneous multiplication from within the church (i.e. lay leaders mobilized into church planting without reliance on church staff or programs).

# Behaviors of Reproducing Churches

---

## FAMILY OF CHURCHES

19. We participate with other churches in a church planting network or affiliation (or denominational initiative) that is pursuing increased multiplication.

# Behaviors of Reproducing Churches

---

## SPECIAL GIVING

20. We publicly and regularly encourage our members to give sacrificially above and beyond their tithe to the local church to support specific church plants.

# Behaviors of Reproducing Churches

---

## AFFIRMED IN OUR BYLAWS

21. Our Bylaws (or equivalent governance documents) mandate that church planting will be a core dimension of the vision, mission, and strategy of our church. Our commitment to church planting will transcend the succession of lead pastors.

# Behaviors of Reproducing Churches

---

## WEBSITE VISIBILITY

22. Our website prominently features our church planting priority and activity. The average visitor to our site knows we place a high priority on church planting.

# Behaviors of Reproducing Churches

---

## MAIN STAGE CELEBRATION

23. We regularly and visibly celebrate and tell stories of our church planters and their church plants from the main stage and other prominent communication channels. We also visibly and regularly cast vision for our members to go and be part of teams that are planting autonomous churches. Our members know church planting is a priority for us.

# Behaviors of Reproducing Churches

---

## GENERATIONAL DISCIPLE-MAKING

24. We see disciple making as the core mission and growth engine of the church and are pursuing a strong culture of disciple-making that penetrates all ministries of the church. Our decision making is through the primary lens of generational disciple making with the dream of seeing “disciples who make disciples, who plant churches that plant churches.” We have a simple, ninth-grade level disciple making pathway that our staff and elders are modeling for the rest of the church.

# Behaviors of Reproducing Churches

---

## GENERATIONAL DISCIPLE-MAKING

25. We are taking ownership for our role in Gospel Saturation within our geographical sphere of influence. We've embraced a vision for a culture of mobilization that seeks to mobilize everyday missionaries into the unique mission fields where they work, live, study, and play. We understand the effectiveness of generational church planting is built on the foundation of a strong culture of disciple-making and culture of mobilization.

# Behaviors of Reproducing Churches

---

## GENERATIONAL PLANTING DNA

26. We are committed to generational church planting characterized by churches that plant churches that plant churches as the only viable pathway to multiplication. We are committed to embedding the DNA of reproduction into our church plants.

# Behaviors of Reproducing Churches

---

## PLANTS IMMEDIATELY PLANT

27. We seek to plant churches that immediately engage in planting churches, including tithing the first fruits of their finances to church planting and developing a church planting resident/apprentice who will plant within three years of a new church's launch. We help our church plants to overcome the "someday when" syndrome, characterized by scarcity and the bias to, "We will plant our first church when [fill in the blank]!" Unfortunately, that "someday" never comes for over 75% of church plants.

# Behaviors of Reproducing Churches

---

## PRAYER AND FASTING

28. We regularly and consistently pray and fast as a church for our church planters, church plants, and future impact. We have a dedicated prayer team who prays daily for our church planting ministry.

# Behaviors of Reproducing Churches

---

## CONTINUOUS IMPROVEMENT

29. We actively measure the stewardship and effectiveness of our church planting efforts, including having a lessons-learned and feedback process to inform our future plants.

# Behaviors of Reproducing Churches

---

## LEADERSHIP

30. We have a team leader for church planting who networks with other planting leaders, recruits leaders and churches to collaborate, seeks to understand models, best practices, cultural trends, and planting opportunities, and feels ownership for implementing the church's planting strategy.

# Behaviors of Reproducing Churches

---

## OTHER?

What other reproducing behaviors  
can you think of?

# Team Breakout

---

## Behaviors of a Reproducing Church Exercise (30 min)

As a team, work through the *30 Behaviors of a Reproducing Church* worksheet (pages 3.24-26). For each behavior (row), mark each as a:

1. behavior you are currently doing and could continue, or
2. behavior you are not doing, but could:
  - a. start doing right away, or
  - b. work toward doing in the future.

# Team Breakout

## Sample Worksheet

Behavior	Currently Doing	Could Start Right Away	Could Work Toward
1. We embrace and value planting autonomous churches with at least the same importance and urgency as we do local church growth.	X		
2. We invest at least 10% of the first fruits of our budget into planting autonomous churches each year.			X
3. We invest at least 10% of the first fruits of any capital fundraising campaigns into planting autonomous churches.		X	

# Large Group

---

## Behaviors Debrief (10 min)

Share one idea from the list below with the entire group:

1. What is one thing you are already doing?
2. What is one thing you can start doing immediately?
3. What is one thing you can start working toward that will have the greatest impact for church planting?

---

# Session 6

Closing and Homework

David Putman &

Todd Wilson

# Closing Thoughts

## Identity

### 3 Micro Pathways

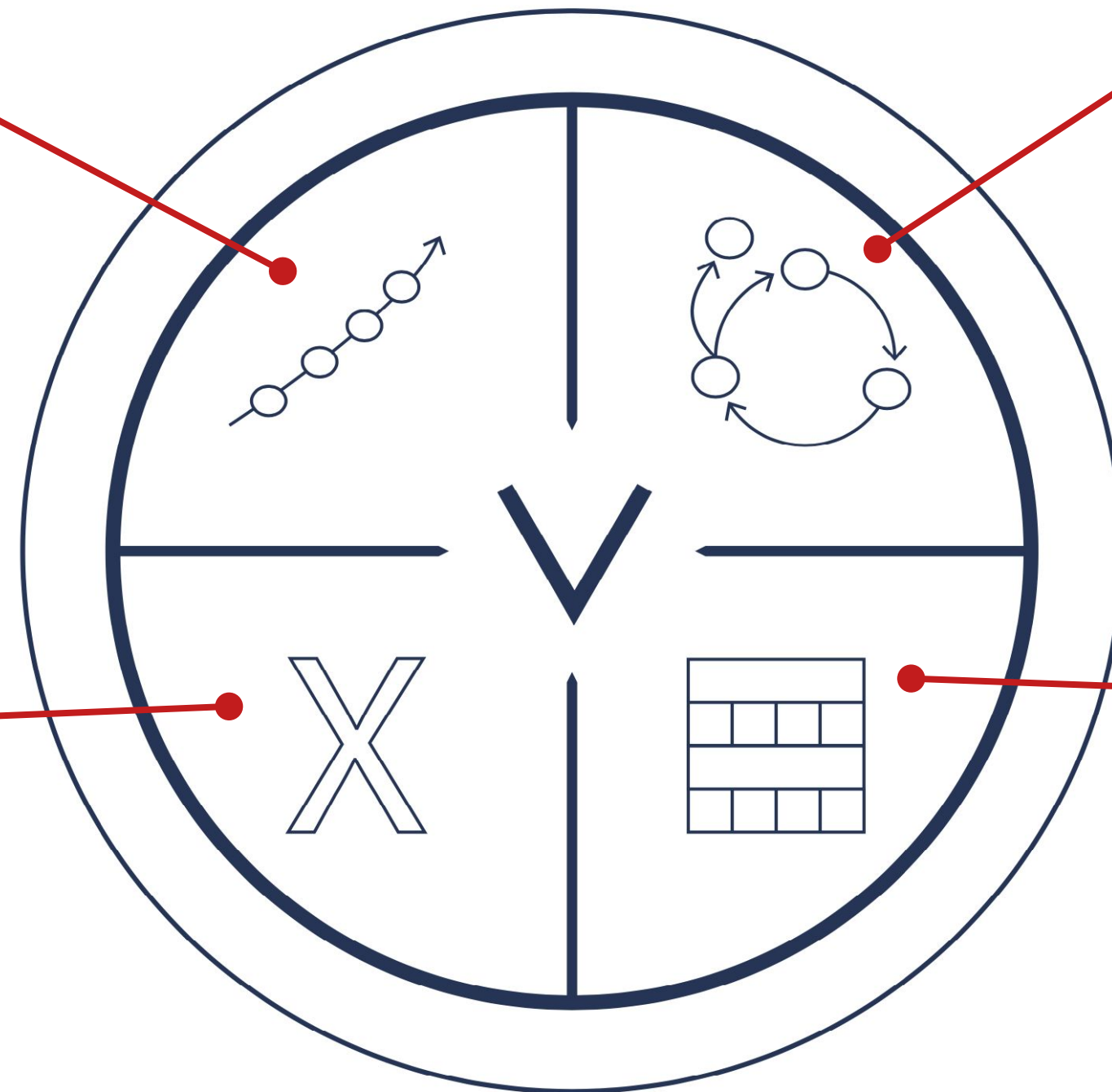
(line up with 3 dimensions of multiplication)

1. Disciple-Maker
2. Missionary
3. Leader

## Impact

### Scorecard

Measuring success and moving from good intentions to desired results and impact



## Integration

### Mobilization Flywheel

(integrates 3 micro pathways into a single flywheel)

The integrated macro pathway for equipping and mobilizing disciple-making missionaries

## Intentionality

### Strategic Planning

Using the 1414 planning tool for designing and implementing increased sending capacity

# Homework

---



1. Finalize/agree on your church's *Viabale Pathway* and be ready to explain why
2. Based on your finalized *Viabale Pathway*:
  - a. Create the **next draft** of your *Gospel Saturation Vision*
  - b. Create a **first draft** of your *Mobilization Flywheel* and be ready to present it
  - c. Finalize the *30 Behaviors Worksheet*, discuss your future priority for church planting, and name your pathway

# Homework

---



3. Watch *Overview of the 1.4./1.4. Strategic Planning Process*
4. Continue filling in your *Custom Multiplication Strategy Template*:
  - a. Fill in completed work as you go
  - b. This will be the basis of your final presentation at Gathering 6
5. Complete all previous homework and bring to Bourbonnais
6. Book your travel plans for January 13-14!

# Resource Library

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- **Presentation Slides**
- **Slide Decks**
- **Visual Guides**
- **Free eBooks**
- **Videos**

[multipliers.org/mp/resources](https://multipliers.org/mp/resources)

# See You in Bourbonnais

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January 13-14, 2026

Adventure Christian Church

Bourbonnais, IL

