

# Multipliers Pathway

CREATING A CHURCH PLANTING  
PLAN FOR YOUR CHURCH



# Welcome to Multipliers Pathway!

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We are genuinely excited about this journey and your involvement. We take seriously the stewardship of your time and financial investment. We've worked hard, with strategic intentionality, to design an integrated and engaged process that we believe will be truly transformative for you. The process incorporates a balanced mix of easily understandable multiplication frameworks, biblically sound content, and best-in-class tools.

Over the next six months, we will work through the six elements of the Gospel Saturation Vision Scope (our master tool in the Multipliers Pathway process). The journey will equip you to develop a custom church multiplication plan unique to your church and context.

The journey is divided into two phases. In the first three months, you will dream and wrestle with a posture of "what could be." In the second, you will zero in on "what will be" in your church. For now, dream, discern, and be patient. Don't jump too quickly to action.

This first gathering will introduce the first three elements: Gospel Saturation vision, multiplication values, and the disciple maker's pathway. We will cover a lot of ground, and you will be challenged. You will experience tension as you unpack and understand just how captive we are to the Level 3 growth magnet and the consumer-driven church operating system.

To avoid the constraints and grip of the Level 3 magnet, we're asking your team to assume a different posture than you are used to. Starting now and for the next three months, we're asking you to shift from a posture of "what will be in my church" to "what would be in a model church," making real progress in pursuing Gospel Saturation. We know you're here to answer the "what will be" question. Be patient. This

shift in posture will give you the breathing room to dream and discern during these first three months.

As we enter the second half of our journey in January, we will shift from dreaming to pragmatic planning. We will move from "what could be" to "what will be" as you work as a team to create context-specific plans.

You will have assignments between meetings. We strongly encourage you to schedule time with your team to thoroughly engage the content and process. With intentionality, these team conversations will be rich and critical to the success of your plan and its implementation.

You are not alone. Please get to know the other teams and learn from them. Share your concerns and your learnings. Look for ways to collaborate with your new friends.

Finally, we encourage you to take full advantage of the Multipliers Pathway resource library. It includes core videos to watch before each monthly gathering, session videos used during each meeting, and additional supplementary videos to enhance your overall experience and learning. Handouts, homework assignments, and recommended free eBooks are also included.

Visit [multipliers.org/mp/resources](https://multipliers.org/mp/resources) to access the library. It will be built out throughout our journey together.

We will be cheering you on!



Todd Wilson



David Putman

# Our Team

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David Putman and Todd Wilson have over 70 years of combined church planting and strategic planning experience. They are passionate about seeing a new generation of healthy, reproducing churches fueled by disciple-making instead of institutional, programmatic growth. They are leading this new cohort. Todd is actively writing a book on ten dilemmas we face in overcoming the prevailing consumer-driven operating system. These dilemmas are integrated into the cohort experience.

## Todd Wilson

TEAM LEADER >> MULTIPLIERS

Futuristic | Strategic | Activator



I serve leaders and ministries who are pursuing multiplication, and help them develop vision and strategy for 100X impact. I'm an entrepreneurial engineer, passionate about creating pictures of future possibilities and strategies for turning them into reality. In addition to Multipliers, Todd serves a number of ministries including Passion for Planting and Renew Movement.

## David Putman

CATALYST >> MULTIPLIERS

Relator | Strategic | Futuristic



I serve as a missionary to the church committed to helping leaders multiply disciples and churches 30, 60, and 100X. I help churches design macro disciple-making cultures and micro disciple-making tools that lead to disciples who make disciples and churches that plant churches. In addition to Multipliers, David serves a number of ministries including Planting the Gospel.



Passion for Planting is providing support and project management of the Multipliers Pathway cohort. We are the pioneer of church plant project management services and also provide church planter assessment, training, distance residency and coaching.

For more information, visit [church-planting.net](http://church-planting.net)

# Introduction Notes

## 1. Special Thanks

- **Devoted City Church** and their team – facility, volunteer support, lunch, snacks, tech support, etc.
- **Passion for Planting** – project management and planning support
- **Patrick Bradley** from Passion for Planting – heavy lifting of planning
- **Ben Osterhaus** of Brand Army – Design work
- **Anna Wilson** – admin, planning, list management, communications, website, and more

## 2. Be Present

- Breaks are built-in
- Stay engaged during sessions
- Avoid the phone except on breaks
- Arrive and be ready by 8:30 on Day 2
- Stay until the end

## 3. Breakouts and Table Exercises

- Twelve Table and Breakout Exercises use Flip Charts
- Auditorium (together), Breakouts (exercises), Lobby (debriefs)
- Each team has a designated breakout area in the building
- We have plenty of sheets – use blanks for brainstorming and processing
- Transcribe product to pre-filled sheets
- Roles: Team facilitator, Team Scribe, Team Presenter

## 4. “Model Could Be” vs. “Will Be” Church

- For many of the exercises, we ask you to step out of your church and into the posture of a “model could be” church.
- For each exercise, be sure to know which context you are in
- This first of 6 gatherings (over six months) is biased toward the “could be” posture. By the 4<sup>th</sup> gathering in January, when we are back together, we will have shifted the bias to the “will be” church and planning what you commit to in your church.

## 5. Pace

- We have a tight schedule and will keep things moving.
- You may want more time for some exercises (or feel that they were cut off too abruptly). Don't fret. We are planting the seeds for you to continue conversations back home with your team.

# Agenda At -A-Glance

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## Day 1

1:00 - 5:15 pm

**Session 1:** Introduction and Level 5 Framework

**Break**

**Session 2:** Gospel Saturation Vision

**Session 3:** Gospel Saturation Master Tool

## Day 2

8:30 am - 5:00 pm

**Session 1:** Culture Alignment Framework and Multiplication Values

**Session 2:** Our Disciple Making Challenge

**Lunch**

**Session 3:** Disciple Making Culture: Language and Definitions

**Break**

**Session 4:** Disciple Maker (Micro or Individual) Pathway

**Session 5:** Disciple Making Culture (Macro or Church) Behaviors

**Session 6:** End of Day Reflections and Homework



# DAY 1

## SESSION 1: OVERVIEW

# Multipliers Pathway Goals


### Goals for This Event

- Solidify understanding of core multiplication frameworks
- Solidify understanding of Gospel Saturation Vision Scope
- Ready to put together first draft of a Disciple Maker Pathway
- Begin refining values that shape a multiplication culture

### Goals for the Whole Pathway

- A better understanding of multiplication
- A customized multiplication scorecard
- A new vision for multiplication
- A customized multiplication strategy
- Enthusiasm for implementing the plan
- A unifying and aligning team experience
- Tools for aligning your culture with multiplication

#### Note:

Throughout this hand book, the symbol , the adjacent URL is for a related video.

The symbol  is for a downloadable file.



Multipliers Pathway Resources

For additional resources, simply scan the QR code, or visit:  
**MULTIPLIERS.ORG/MP/RESOURCES**

# Multipliers Pathway Participating Churches

OCTOBER 2024 - MARCH 2025

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**CHRIST COMMUNITY**  
CHURCH

Notes:

**Christ Community Church**

West End, NC  
cccpinehurst.org

**Participants:**

Dan Francis  
Jonathan Lewis  
Gary Steffaniak  
Olin Saunders  
Wes Harrison



Notes:

**City United Church**

Lunenburg, MA  
cityunited.church

**Participants:**

Gary Moritz  
Jana Moritz  
Logan Loveday  
Justin Thibault



**DEVOTED**  
**CITY**  
**CHURCH**

Notes:

**Devoted City Church**

Raleigh, NC  
devotedcity.com

**Participants:**

Donnie Williams  
Dom Jenkins  
Nick Perry  
Jamie Joyce  
Carolyn Fischer

# Multipliers Pathway Participating Churches

OCTOBER 2024 - MARCH 2025

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Grace Chapel  
CHURCH OF CHRIST

Notes:

**Grace Chapel Church of Christ**

Cumming, GA  
gracechapelchurch.com

**Participants:**

Rob Shaver  
Nick Ford  
Rocky Wyatt  
Ben Patterson  
Dale Kilpatrick



Hephzibah  
Baptist Church

Notes:

**Hephzibah Baptist Church**

Wendell, NC  
hbcwendell.com

**Participants:**

Mike Dodson  
Josh Howard\*  
Danny Howard\*  
Jason Brulet\*\*  
Doug Meeks\*\*

\* (BridgePoint Church / Knightdale, NC)

\*\* (Shine Community Church / Selma, NC)



LIFESPRING  
COMMUNITY

Notes:

**Life Spring Community**

Harrison, OH  
lsccommunity.org

**Participants:**

Jeff Duerler  
John Calabrese



new life  
CHRISTIAN CHURCH

Notes:

**New Life Christian Church**

Chantilly, VA  
newlife.church

**Participants:**

Brett Andrews  
Pat Furgerson  
Patrick Bradley  
Craig Edmonds  
Preston Conder  
Patrick Dennis

# Multipliers Pathway Participating Churches

OCTOBER 2024 - MARCH 2025

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**SOUTHBRIDGE**  
FELLOWSHIP

Notes:

**Southbridge Fellowship**  
Raleigh, NC  
sfchurch.com

**Participants:**  
Scott Lehr  
Jon Cullen  
Danny Myers



**Point**  
Church

Notes:

**The Point Church**  
Cary, NC  
pointchurch.com

**Participants:**  
Chris Hankins  
Matthew Bradham  
Jeremy Hyde  
Devin Trulin



**THOMAS ROAD**  
BAPTIST CHURCH



Notes:

**Thomas Road Baptist Church**  
Lynchburg, VA  
trbc.org


\*REVO Church / Liberty Church Network

**Participants:**  
Nathan Cline\*  
Matt Willmington  
Luis Nodal  
Jeremy Rader

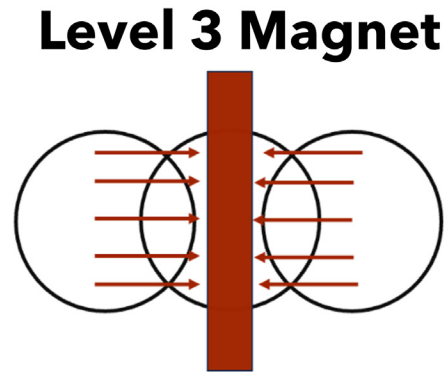
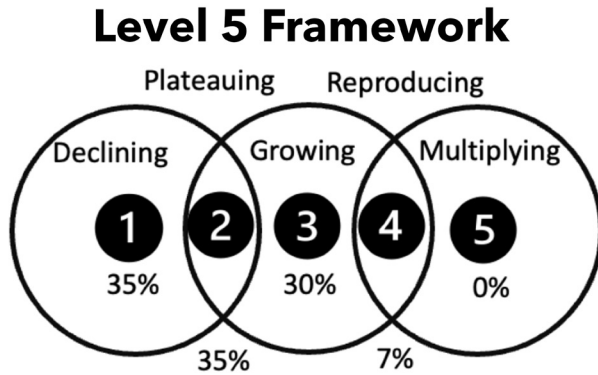
# Network and Denominational Observers

	Acts 29	Adam Flynt	Notes:
	Christ Together	Tim Hawks Brandon Mercer Will Plitt	Notes:
	Church Project	Jason Shepperd Jason Skaer	Notes:
	Discipleship.org	Paul Huyghebaert	Notes:
	ECO Presbyterian	Luke Parker	Notes:
	Evangelical Free Church of America	Bruce Redmond	Notes:
	Excel Leadership Network	J.D. Pearring JT Riley Luke Allen	Notes:
	Fellowship Northwest Arkansas	Will Blanchard	Notes:
	Ignite Church Planting	Lance Hurley	Notes:
	NewBreed Training	Peyton Jones Chestly Lunday	Notes:
	SEND Network	Mike McDaniel Brian Frye Jon Chasteen Allen Tate Nathaniel Brown	Notes:
	Summit Collaborative	Clayton Greene	Notes:

# Understanding the Level 5 Framework *(Auditorium)*

 [multipliers.org/mp/L5](https://multipliers.org/mp/L5) (training video on Level 5 Frameworks)

## 5 Levels of Multiplication



Describe (bullet list) the elements that characterize the Level 3 magnet:

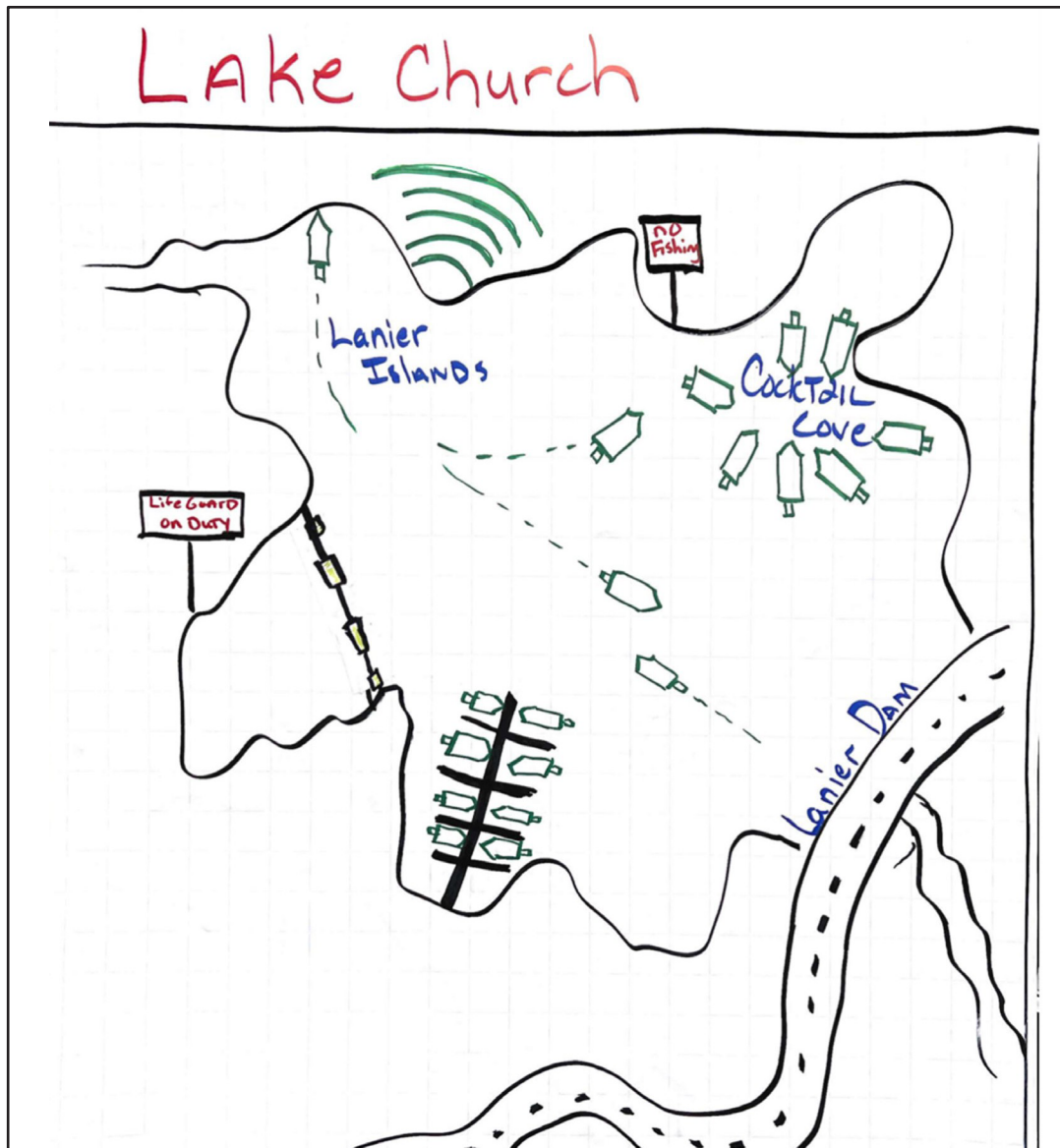
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# Defining Gospel Saturation *(Breakout)*

## Lake Church

With your team, draw a picture of a Level 3 church strongly influenced by the Level 3 Magnet. Use a flipchart and a “Lake” as the metaphor for your drawing. If this Level 3 church were a lake, what would it look like? Draw and label the elements on and around the lake. Include key programming and ministry components beyond weekend worship services. Include your learnings / discoveries from the Level 3 magnet conversation.

Be prepared to present your drawing to the other participating churches.



## Defining Gospel Saturation *(Auditorium)*

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[multipliers.org/mp/lake](https://multipliers.org/mp/lake) (session training video)

## Larry Walkemeyer's Journey From Lake to River Church

What is your top conviction or question about the Larry Walkemeyer Lake to River Church video?

**Bonus Video:** Extended interview with Larry Walkemeyer



[multipliers.org/mp/river](https://multipliers.org/mp/river)

## Defining Gospel Saturation *(Table Discussion)*

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[multipliers.org/mp/saturation](https://multipliers.org/mp/saturation) (session training video)

### Tim Hawks and Will Plitt Video on Gospel Saturation

Based on what you heard in the video, create a simple working definition of Gospel Saturation that could apply to all churches.

**Bonus Video:** Extended interview with Tim Hawks and Will Plitt



[multipliers.org/mp/saturation-extended](https://multipliers.org/mp/saturation-extended)

# Gospel Saturation

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## 1. Christ Together defines Gospel Saturation as...

The outcome of a collective of local churches owning the lostness of a city or geography to ensure every person in the geography has repeated opportunities to see, hear, and feel the Good News of Jesus Christ in our lifetime.

## 2. Embedded in this definition...

- Purpose ~ reducing lostness
- Context ~ an outcome or result of what we do, and not what we do (i.e., we don't do Gospel Saturation. Gospel Saturation is an outcome of the things we do)
- Scope ~ a specific geography
- Method ~ mobilizing ambassadors of Jesus with intentionality
- Scaling ~ collaboration among churches
- Timing ~ urgency of our lifetimes

3. Assignment... create the simplest possible working definition of Gospel Saturation, informed by your learnings from the Christ Together definition.

# Gospel Saturation Vision Exercise *(Breakout)*

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**Part 1:** Assume you are the leaders of a model “river church” with a vision for Gospel Saturation and with a culture of multiplication in place. Your team is 5 years into the journey, and you’ve made significant progress toward the vision. Make a list of the distinctive characteristics that you would find in this church:

## Gospel Saturation Vision Exercise *(Breakout)*

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**Part 2:** Using the characteristics from Part 1, draw a picture of a model “River Church” engaged in Gospel Saturation on a flipchart. You can optionally use a different metaphor than a “river.”

Permit yourself to dream of what “could be.” Essentially, you are allowing your team to dream about what Gospel Saturation would look like in a “River Church” (or whatever equivalent metaphor you are using).

Be prepared to present your drawing to the other participating churches.

## Gospel Saturation Vision Exercise *(Breakout)*

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**Part 3:** Using the characteristics from Part 1 and the River Church picture from Part 2, develop a forward-looking Gospel Saturation vision statement (one paragraph or less) for a model church (not necessarily your own). Begin with “We see...” and ultimately describe the model church’s role and contribution to gospel saturation.

At this point in the process, this is still a dreaming exercise. This is a vision for what “could be” and not yet necessarily what you are committing “will be.” You are not developing a perfect statement that you are willing to implement. You’re beginning to dream and think about a dream of what might be.

**We see...**

*(Debrief in the Lobby)*

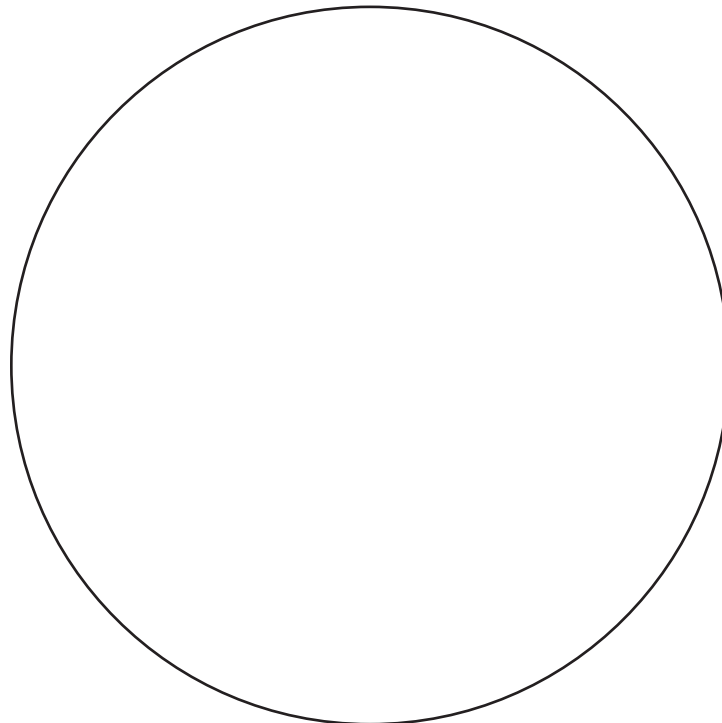
# Gospel Saturation Vision Scope (GSVS) *(Auditorium)*

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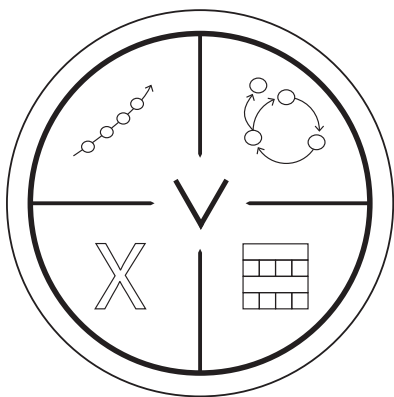
**Teach It!** *(Table Exercise)*

Element by element, draw and teach the Gospel Saturation Vision Scope to your neighbor.





# GSVS Master Tool



## Master Tool

### Gospel Saturation Vision Scope

The six elements of this new master tool provide the roadmap for the Multipliers Pathway. Participating teams work through each element, integrating the contextually unique results into a custom, church specific plan for multiplication. The elements are brought to life through Biblically sound multiplication content, best-in-class tools, and practical exercises. The result? Your aspirations and good intentions are transformed into results and impact!



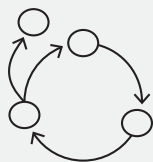
#### Gospel Saturation Vision

The “bulls-eye” of success shifts from growing a large, sustainable church to a more abundant vision of Gospel Saturation. This exercise helps churches articulate their unique contribution/context for Gospel Saturation.



#### Disciple Maker’s Pathway

This tool helps churches envision their functional mission and growth engine from programmatic, institutional growth to relational disciple making. The product is a simple, reproductive, church-specific pathway for making disciple makers.

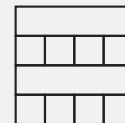


#### Mobilization Flywheel

This tool helps churches shift their focus from recruiting volunteers to mobilizing everyday missionaries to the mission fields where they work, live, study, and play. Gospel Saturation mandates the fullness of the Body’s gifts be mobilized into all the cracks and crannies of society for disciple making AND collaboration versus competition with other Gospel-driven churches.

#### 1:4:1:4 Strategic Alignment

This proven tool from Auxano is applied to help churches align their vision for multiplication with their Disciple Makers Pathway and Mobilization Flywheel. Teams will identify strategies and priorities needed to align staff, leaders, members, and resources into a plan for multiplication.



#### Multiplication Scorecard

This exercise is used to identify key performance indicators and measures of success to help fuel implementation of the multiplication plan.



#### Values

Values are not what we do, but instead shape how we do everything we do. Through the entire six-month process, churches will continually assess adjustments needed to their values to ensure multiplication influences the culture of the church.



## DAY 2

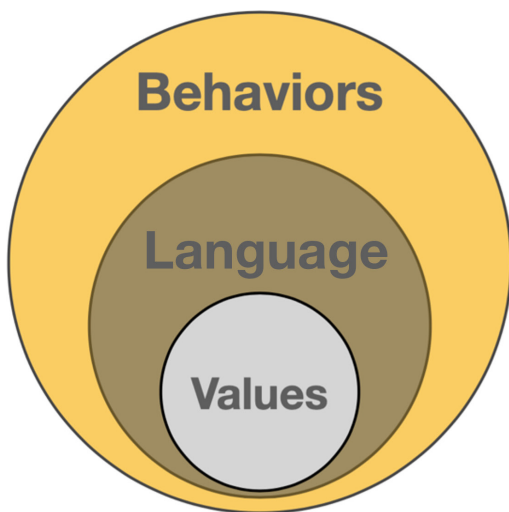
SESSION 1 – 8:30 AM

# Gospel Saturation Vision Scope Reflections

(Auditorium)



## Culture Alignment Model



### BEHAVIORS

- What we do
- How we live out the values

### LANGUAGE

- How we talk about it
- Consistency of words
- Story telling

### VALUES

- What is important to us
- Spoken and unspoken
- More caught than taught

### STRONG CULTURES HAVE:

1. CONGRUENCY
2. INTENTIONALITY



[multipliers.org/mp/culture](https://multipliers.org/mp/culture) (training video on culture and alignment model)

# Values

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1. Values are \_\_\_\_\_ and \_\_\_\_\_ that motivate people one way or the other.
2. Values are an articulation of our core \_\_\_\_\_.
3. Values are not what we do, but they shape how we do \_\_\_\_\_ we do.
4. Shared values are essential to \_\_\_\_\_ and \_\_\_\_\_ our organizational culture.
5. Actual \_\_\_\_\_ demonstrate what we value.
6. What we \_\_\_\_\_ is an indication of what we value most.
7. We should limit our values to \_\_\_\_\_.

# Values Assessment Exercise *(Breakout)*

## Disciple-Making Culture + Mobilization Culture = Multiplication Culture

**Step 1:** Each team is provided with a pre-drawn flip chart like the table below. Fill in your church's values in column 1. Using a red, yellow, and green indicator, assess your values based on the criteria in columns 2, 3, and 4. All of the cells in columns 2, 3, and 4, will end up with a red, yellow, or green filled in dot.

Multiplication Values Assessment					
Our Values <i>(Column 1)</i>	Reinforces Disciple- Making <i>(Column 2)</i>	Reinforces Mobilization <i>(Column 3)</i>	Reinforces Multiplicatio n <i>(Column 4)</i>	Actual vs. Aspirational Value? <i>(Column 5)</i>	Keep, Drop, or Refine? <i>(Column 6)</i>
	○	○	○	1 2 3 4 5	
	○	○	○	1 2 3 4 5	
	○	○	○	1 2 3 4 5	
	○	○	○	1 2 3 4 5	
	○	○	○	1 2 3 4 5	
	○	○	○	1 2 3 4 5	

**Step 2:** In column 5, assess each value on a 1 to 5 rating relative to whether it's an aspirational or an actual value. A 1 is a solidly aspirational value and a 5 is an actual value that is significantly shaping your culture. Circle the applicable rating for each value.

**Step 3:** As a team, determine whether you need to keep the value, drop the value, or refine the value to reflect disciple-making, mobilization, and multiplication. Write the word "Keep," "Drop," or "Refine" in column 6.

*(Debrief in the Auditorium)*

# How to Refine Your Values to Reflect Multiplication *(Auditorium)*

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- **Step 1:** \_\_\_\_\_ a missing value or \_\_\_\_\_ an existing value.
- **Step 2:** \_\_\_\_\_ your value by developing a \_\_\_\_\_ statement for each value.
- **Step 3:** \_\_\_\_\_ two or three \_\_\_\_\_ statements for each value.
- **Step 4:** \_\_\_\_\_ your value in \_\_\_\_\_ reference.

## A Sample Multiplication Value

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### **Name It & Define It**

Kingdom Collaboration – Because it is impossible to saturate our city with the gospel without working together.

### **Demonstrated by:**

1. Our commitment to champion city-wide prayer.
2. Our commitment to participate in city-wide events designed to reach our city.
3. Our commitment to work across denominational and network lines in our city.

### **Anchor It**

“...that all of them may be one, Father, just as you are in me and I am in you. May they also be in us so that the world may believe that you have sent me...” (John 17:21, NIV)

## A Sample Multiplication Value

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### Values Build Out – Homework

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VALUE 1:

VALUE 2:

## A Sample Multiplication Value

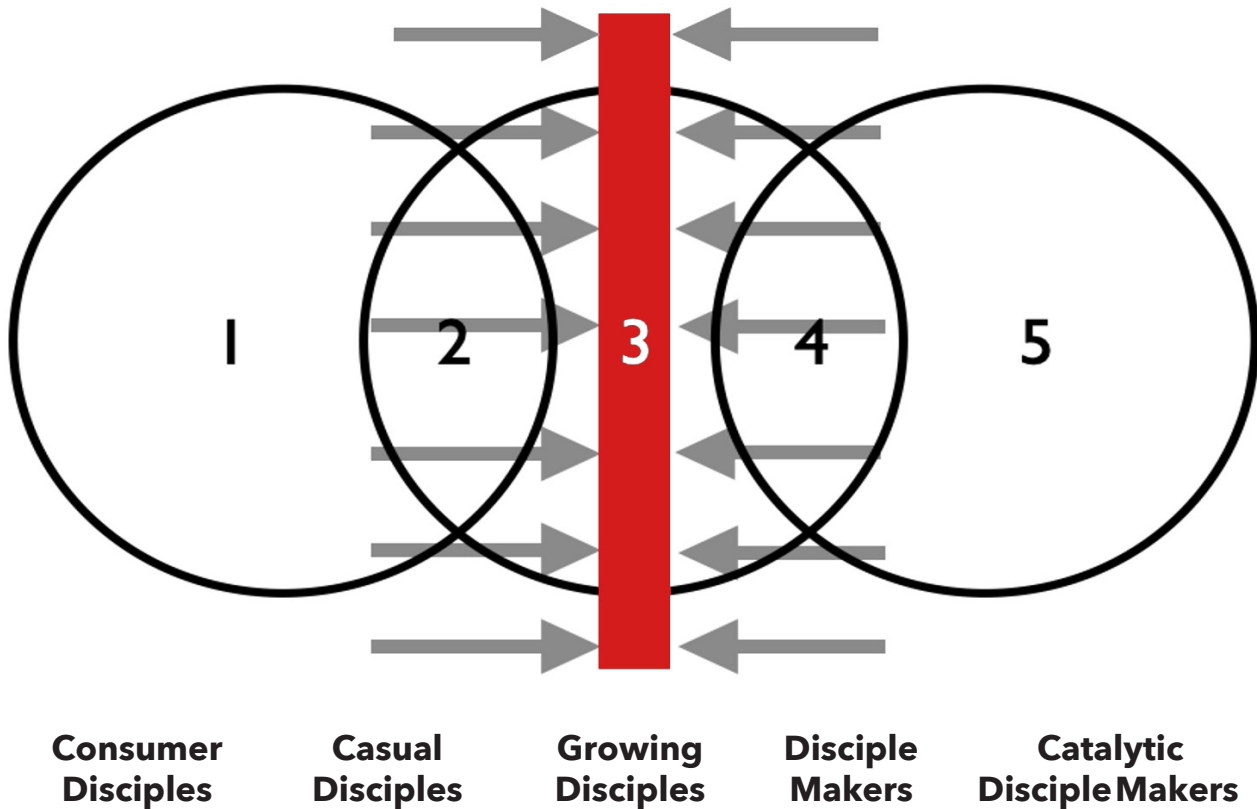
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VALUE 3:

VALUE 4:

# Level 5 Framework (Auditorium)

## Disciple Making and the Level 3 Magnet



**Level 1 - Consumer Disciples**

**Level 2 - Casual Disciples**

**Level 3 - Growing Disciples**

**Level 4 - Disciple Makers**

**Level 5 - Catalytic or Multiplying Disciple Makers**

# Disciple-Making Culture

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## Our 5% Problem

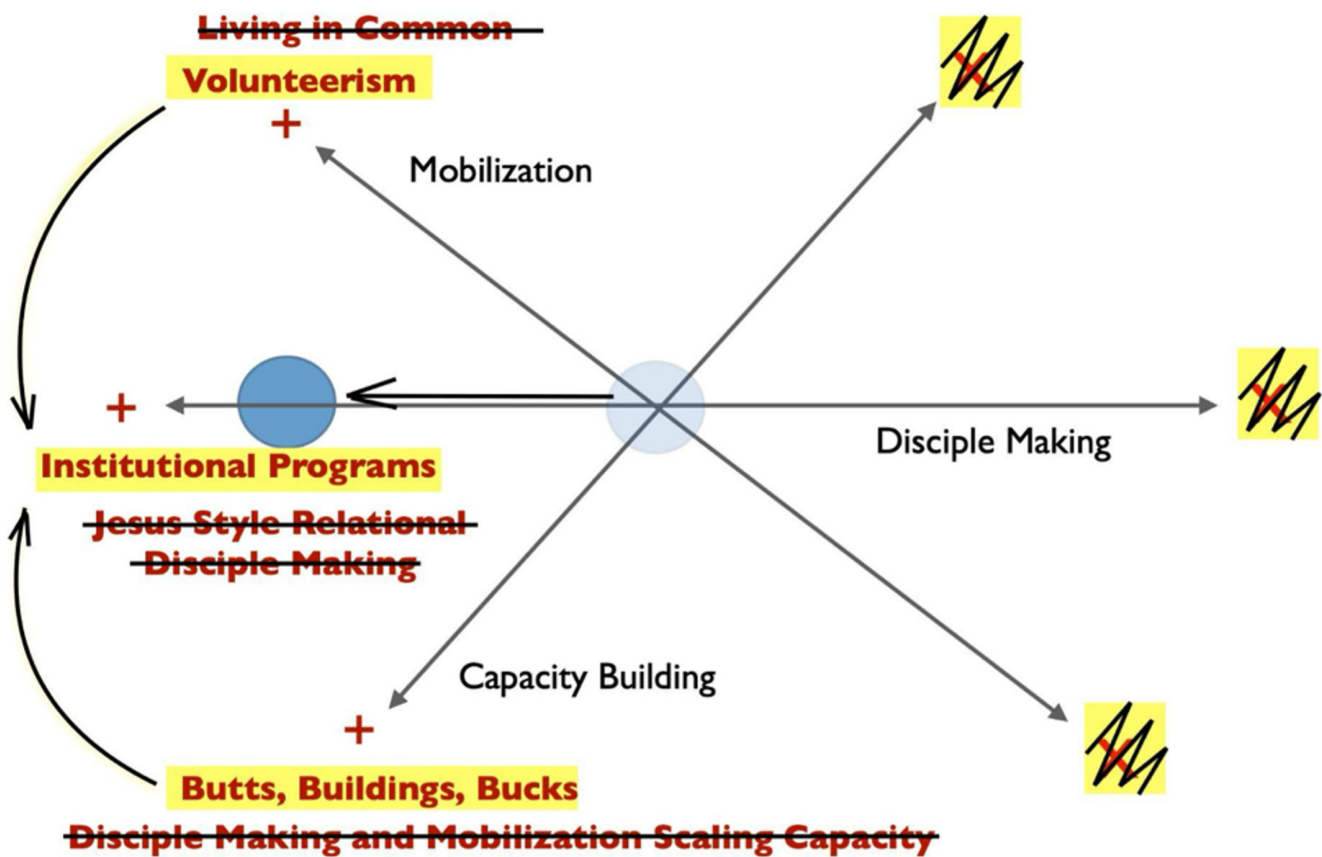
1. \_\_\_\_\_ have a disciple-making culture rooted in Jesus-style disciple-making.
2. Disciple-making is not the actual, functional \_\_\_\_\_ of the church.
3. The \_\_\_\_\_ hinders Jesus-style relational disciple-making.
4. Pastors tend to over-inflate their personal and the church's disciple-making \_\_\_\_\_ and \_\_\_\_\_.
5. There is a lack of consistent \_\_\_\_\_ both nationally and in each church.
6. Pastors are not \_\_\_\_\_ and \_\_\_\_\_ Jesus' style of disciple-making.
7. There is a lack of simple, \_\_\_\_\_ approaches that work at a 9th-grade level.

# Disciple-Making Culture

## Hijacked: The Functional Great Commission of the Church

“Go into all the world and make more \_\_\_\_\_, baptizing them in the name of \_\_\_\_\_ and teaching them to \_\_\_\_\_ a few times a month.”

### Three Dimensions: Hijacked



 [multipliers.org/mp/3D](https://multipliers.org/mp/3D) (training video on 3 dimensions of multiplication)

David and Todd, Heart to Heart Notes





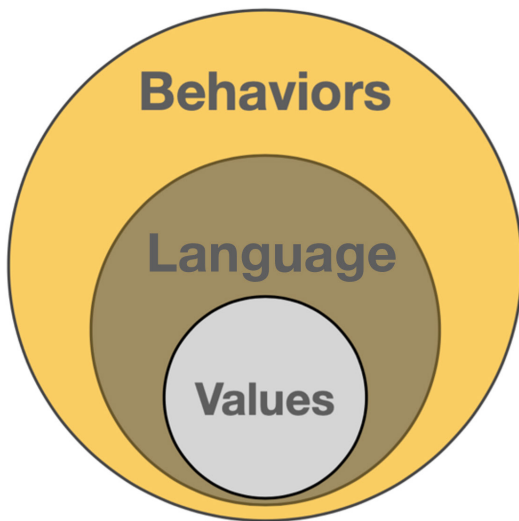
# Disciple-Making Culture

## Review: Disciple-Making Culture

1. Do our \_\_\_\_\_ reflect a commitment to disciple-making?

2. Do we have a shared \_\_\_\_\_ for disciple-making?

3. Do our \_\_\_\_\_ produce disciples makers?



### BEHAVIORS

- What we do
- How we live out the values

### LANGUAGE

- How we talk about it
- Consistency of words
- Story telling

### VALUES

- What is important to us
- Spoken and unspoken
- More caught than taught

### STRONG CULTURES HAVE:

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 [multipliers.org/mp/culture](https://multipliers.org/mp/culture) (training video on culture and alignment model)

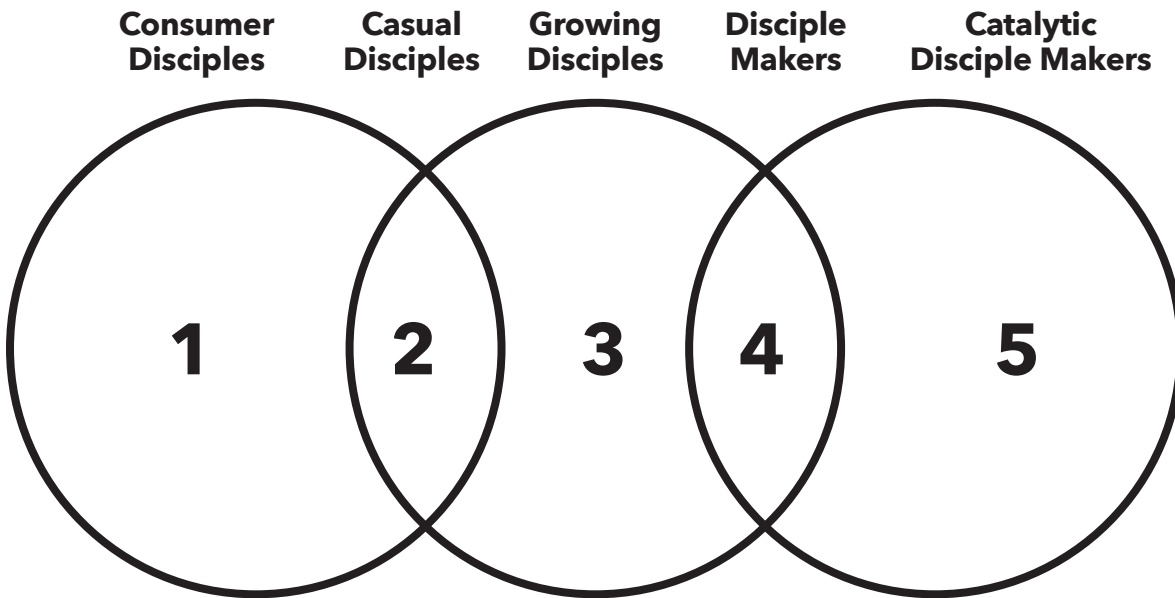
# Disciple-Making Culture

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## Table Exercise

Spend the next 3 minutes with your neighbor teaching each other the culture alignment model.

## Table Exercise



With your team, write your rough estimate (inside the circles) of the percentage of church attenders that are at each level.

## Disciple-Making Language

Term	Definition	Accept, revise or rewrite?	What would prevent you from embracing the definition?
Individual Disciple Making (Micro-Disciple-Making)	Disciple making that seeks to emulate the principles Jesus used when making disciples, especially as articulated in the book, <i>The Master Plan of Evangelism</i> .		
Disciple Making Culture (Macro-Discipleship)	The beliefs, habits, and narrative of a church constantly repeated with congruence and intentionality, that make it clear to almost everyone, all the time, including newcomers, that disciple making is what everyone does in this church.		
Levels of Culture	1-Consumer Disciple 2-Casual Disciple 3-Growing Disciple 4-Disciple-Maker, and 5-Catalytic Disciple Maker		
Disciple	Someone who is following Jesus, being changed by Jesus, and is committed to the mission of Jesus (Matt. 4:19).		
Disciple-maker	A disciple of Jesus who enters into relationships with people to intentionally help them follow Jesus, be changed by Jesus, and join the mission of Jesus.		
Discipleship	Is simply the state of being a disciple. This word (like the word evangelism) is not in the Bible. Unfortunately, in the North American church, discipleship is typically seen as an educational process designed to orient new believers to the biblical and everyday practices of our churches - and so we often prefer disciple making.		

 [multipliers.org/mp/definitions](https://multipliers.org/mp/definitions) (interview with Bobby Harrington)

## Disciple-Making Language

Term	Definition	Accept, revise or rewrite?	What would prevent you from embracing the definition?
Disciple Making Movement	A rapid and exponential increase in disciple making disciples within a local culture who plant multiple churches and these churches are churches which multiply disciples, groups, and churches of obedience-based disciples so that we can see at least four generations of churches produced in six streams of disciple-making activity and these streams multiply consistently into disciple making churches (100 churches or more within 2 to 5 years).		
Disciple Making Church	Is a church where disciple making is the core DNA and culture of the church, where the average church member makes disciples to the fourth generation and this disciple making activity is regularly produced in significant and diverse streams within the church and these streams multiply consistently into new churches.		

### Disciple-Making Language (*Breakout Exercise*)

**Step 1:** As an Individual, review the following definitions and rate each as accept, revise, or rewrite.

**Step 2:** As a team, discuss:

1. Where are you in agreement or disagreement with your ratings?
2. How clearly have you defined your disciple-making language?
3. What definitions do you need to work on clarifying/adding to create a disciple-making culture?

**Step 3:** Homework - as a team, clarify and finalize your definitions

# Disciple-Making Behavior

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## Group Reflections

### BEHAVIOR - Making Jesus Style Disciple-Makers (Micro or Individual Pathway)

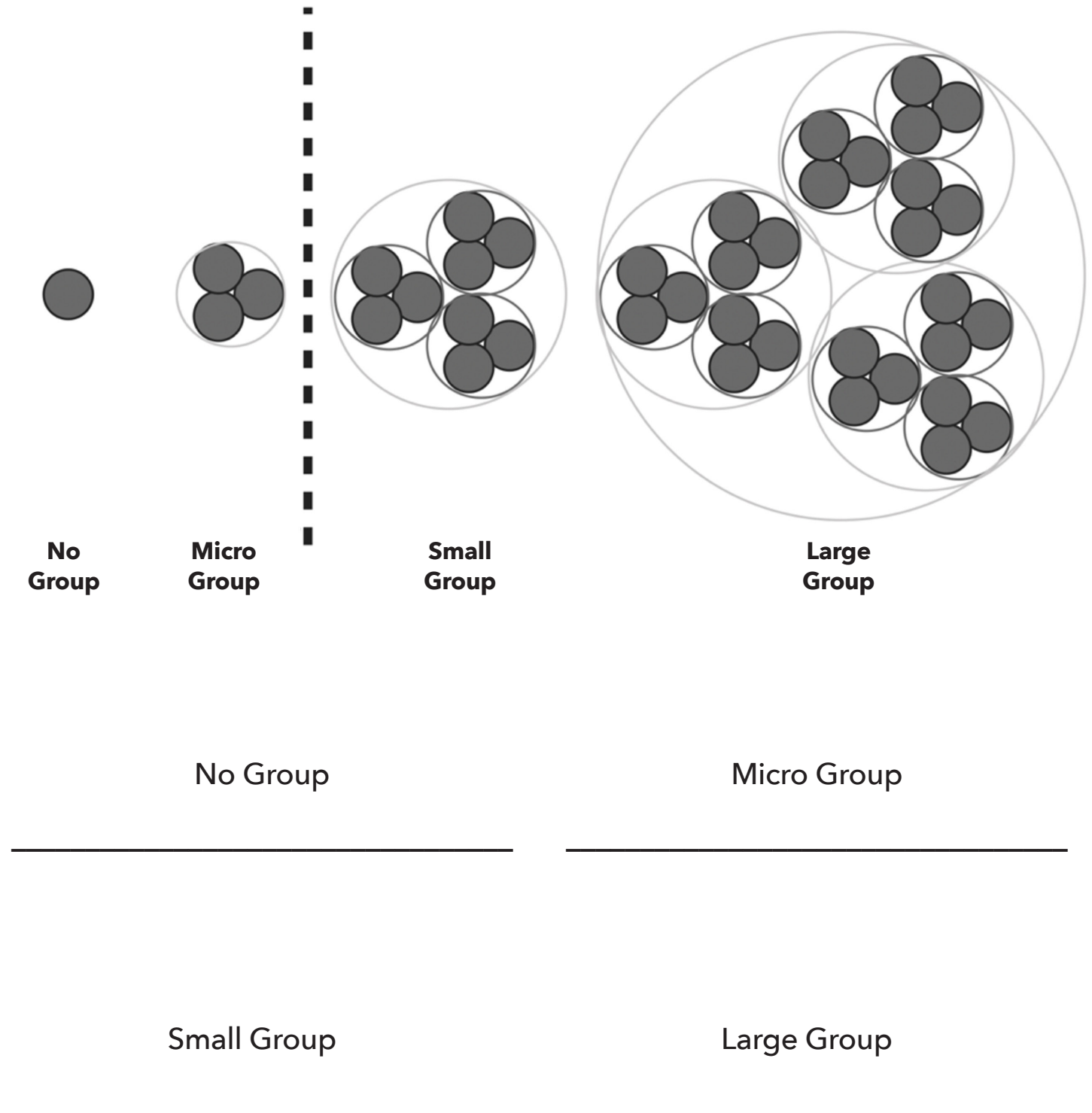
#### Principles for Building an Effective Micro Disciple-Maker Pathway

Recall that individual Disciple-making (Micro-Disciple-Making) seeks to emulate the principles Jesus used when making disciples. At the personal or individual level, effective disciple-maker pathways that facilitate growing people from consumer disciples (Level 1) to catalytic disciple-makers (Level 5) involve the following principles/truths:

1. \_\_\_\_\_ - Jesus had relationships.
2. \_\_\_\_\_ - Jesus had a plan.
3. \_\_\_\_\_ - Jesus avoided complexity  
(worked at the 9th-grade level).
4. \_\_\_\_\_ - Jesus invested in making  
disciple-makers.
5. \_\_\_\_\_ - Jesus had a pathway.

# Disciple-Making Behavior

## 1. Deeply Relational



# Disciple-Making Behavior

## 2. Strategically Intentional

Jesus...

Principle	Scripture
1. Began with Prayer	Luke 6:12-13
2. Chose a Few	Mark 3:14
3. Invested Deeply	Mark 4:24
4. Delegated Authority	Luke 9:1-2
5. Coached	Mark 6:30-31
6. Commissioned	Matthew 28:19-20

## 3. Profoundly Simple

### Example: The 5.3.2. Method

#### 5 Principles

- Simple enough to reproduce
- Gospel is our curriculum
- Holy Spirit is our teacher
- Following Jesus is our objective
- Relationships are our vehicle

#### 3 Relationships

- I invite you
- You invite someone else
- We form a micro-group

#### 1 Rhythms

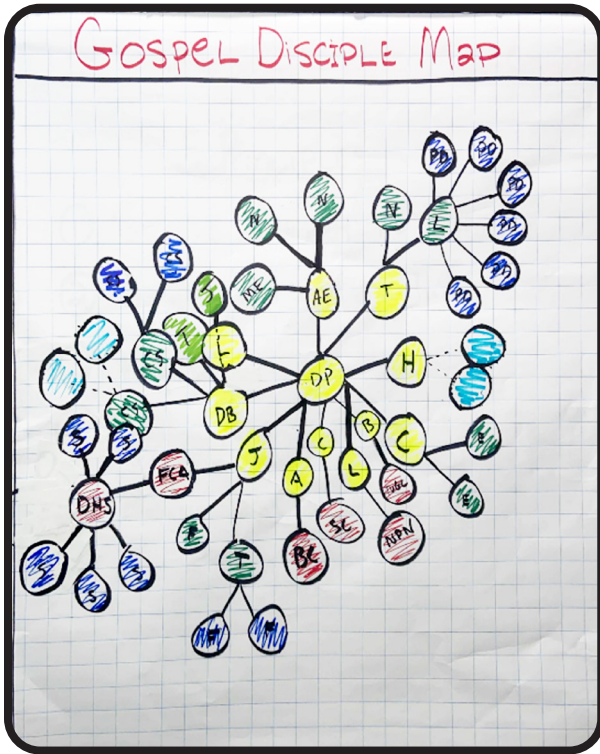
- Daily surrender to King Jesus
- Weekly accountability with each other

**Jesus Style Disciple Making  
Tool Sample**

Visit [PlantingtheGospel.com](http://PlantingtheGospel.com)  
for more information.

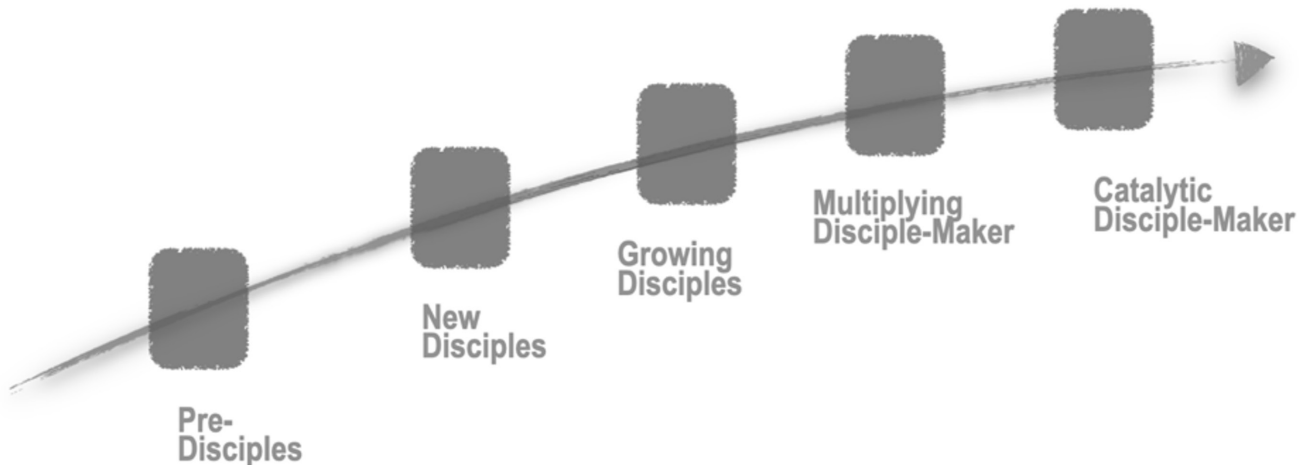
# Disciple-Making Behavior

## 4. Generationally Reproducing



## 5. Holistically Formational

We need a pathway that will produce \_\_\_\_\_ disciple-makers.



# Disciple-Maker Pathway

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1. A disciple-maker pathway is a picture of the different stages

of \_\_\_\_\_ for the individual disciple-maker.

2. A disciple-maker pathway embraces the objective of mobilizing

\_\_\_\_\_ to live sent.

3. A disciple-maker pathway clearly shows what \_\_\_\_\_

and \_\_\_\_\_.

4. A disciple-maker pathway provides a framework for developing our approach

to \_\_\_\_\_ disciple-making.

5. A disciple-maker pathway can and should be designed to capture

our \_\_\_\_\_.





## Disciple-Maker Pathway

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### Part 2: Building a Micro Disciple-Maker Pathway Exercise

For this exercise, step back into the model “could be” church.

**Step 1:** Using a flipchart, design a disciple-maker pathway with your team for a model “could be” church., beginning with a pre-disciple and ending with a disciple living out levels 4 and 5.

**Step 2:** Using the pathway steps from Step 1, fill in the first two columns of the Disciple-Maker Pathway Chart. Name each level in column 1 and develop a simple definition for each level in column 2.

**Step 3:** Describe the micro behavior of the disciple in column 3.

# Disciple-Maker Pathway

Pathway Steps	Step Definition	Disciple Behavior (Micro)

# Disciple-Maker Pathway

## Part 2: Sample Micro Disciple-Maker Pathway

Pathway Steps	Step Definition	Disciple Behavior (Micro)
Catalytic Disciple Maker	Going	Is a disciple-maker who has a vision and calling to a specific harvest field and is committed to being mobilized as a missionary to advance Jesus' Kingdom through a disciple-making movement.
Multiplying Disciple Maker	Leading	Is a disciple who is committed to making other Jesus-style disciples who make disciples committed to King Jesus and His Kingdom.
Growing Disciple	Surrendering	Is a disciple who is committed to daily surrender to King Jesus and is actively engaged in the Kingdom.
New Disciple	Forming	Is a recent disciple who is intentionally developing a gospel worldview.
Pre-Disciple	Discovering	Is exploring Jesus as the one and only way.

# Disciple-Maker Pathway

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## Part 3: Macro Disciple-Making Culture Exercise

Using the Disciple-Maker Pathway Chart, describe the model “could be” church’s disciple-making macro behavior for establishing culture that enhances the effectiveness of the Micro Disciple-Maker Pathway.

Pathway Steps	Church Behavior (Macro)

# Disciple-Maker Pathway

## Part 3: Sample Macro Disciple-Making Culture

Pathway Steps	Church Behavior (Macro)
Catalytic Disciple Maker	Movement Training – We equip Catalytic disciple making using simple tools to... <ul style="list-style-type: none"> <li>• Enter the Harvest</li> <li>• Plant the Gospel</li> <li>• Make Disciples</li> <li>• Form New Groups and Churches around those disciple</li> <li>• Multiply through other disciple makers and catalytic disciple makers</li> </ul>
Multiplying Disciple Maker	<ul style="list-style-type: none"> <li>• Gospel Disciple Life Journal as a leader (micro-group)</li> <li>• Disciple-Makers Coaching Huddle</li> <li>• Belongs to a micro-church with a focus on starting a new micro-church</li> </ul>
Growing Disciple	<ul style="list-style-type: none"> <li>• Gospel Disciple Life Journal as an apprentice (micro-group)</li> <li>• Belongs to a micro-church</li> </ul>
New Disciple	<ul style="list-style-type: none"> <li>• Foundations Journal on Commands of Christ</li> <li>• Baptism Celebration</li> <li>• Invited to a micro-church</li> </ul>
Pre-Disciple	<ul style="list-style-type: none"> <li>• DMS</li> <li>• Discovering Jesus</li> <li>• Equipping other for expressing radical hospitality</li> <li>• Invited to a micro-church</li> </ul>

## Closing

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### Reflections:

- **At your table, discuss:** What burning questions or issues need addressing to develop a Disciple-Maker Pathway?
  
  
  
  
  
  
  
  
  
  
- **With the entire Group:** What is the biggest aha as you go home?

### Homework:

- 1. Continue** to work through your values by refining and defining each, developing “demonstrated-by” statements for each, and anchoring each in a scripture.
- 2. Work** through the disciple-making definitions, defining and refining them for your church.
- 3. Complete** your Disciple-maker Pathway and chart.
- 4. Review** the paper on 30 Characteristics of a Reproducing Churches and discuss with your team. Download below:



[multipliers.org/mp/behaviors](https://multipliers.org/mp/behaviors)



**Multipliers Pathway Resources**

For additional resources, simply scan the QR code, or visit:  
**MULTIPLIERS.ORG/MP/RESOURCES**